

## STANDARD TERMS AND CONDITIONS FOR DEALER AGREEMENTS

THESE STANDARD TERMS AND CONDITIONS FOR DEALER AGREEMENTS ARE INCORPORATED BY REFERENCE INTO EACH DEALER AGREEMENT AND CONSTITUTE A PART OF EACH DEALER THESE **TERMS** AND CONDITIONS AGREEMENT. STANDARD ARE LOCATED HTTP://EXTRANET.AUTOBYTEL.COM/DEALERS AND MAY BE MODIFIED OR AMENDED BY THE COMPANY AT ANY TIME AND FROM TIME TO TIME IN THE COMPANY'S SOLE DISCRETION. ANY MODIFICATIONS OR AMENDMENTS TO THESE STANDARD TERMS AND CONDITIONS WILL BE EFFECTIVE THIRTY (30) DAYS AFTER POSTING TO THE EXTRANET AT THE ABOVE-INDICATED URL. THE COMPANY WILL PROVIDE DEALERS WITH NOT LESS THAN THIRTY (30) DAYS NOTICE OF THE EFFECTIVE DATE OF ANY SUCH MODIFICATIONS OR AMENDMENTS THAT WOULD CHANGE THE TERMS AND CONDITIONS OF DEALER'S PARTICIPATION IN ANY PROGRAM IN WHICH DEALER PARTICIPATES AT THE TIME A MODIFICATION OR AMENDMENT IS POSTED.

## I. Definitions

For purposes of this Dealer Agreement, the following terms shall have the meanings set forth below:

õAdvertising Contentö means all text, copy, graphics, and photographs included in an advertisement.

õAutobytel Custom QR Codesö means the Quick Response (õQRö) codes offered to Dealers.

õ**Autobytel Direct**ö means the program offered to Dealers that provides click traffic to a destination site provided by Dealer.

õAutobytel Mobile Siteö means the program offered to Dealers to create Dealer custom mobile websites.

õ**Autobytel Send2Phone**ö means the program offered to Dealers to create links on Dealerøs website to enable Dealers to send vehicle information via SMS text message to consumers.

õ**Autotropolis Consumer Requests Program**ö means the Consumer Request Program that provides Dealers with Electronic Transmission Consumer Requests originated solely from the Companyos Autotropolis.com and related websites.

õ**Autotropolis Cost-Per-Sale Consumer Requests Program**ö means the Autotropolis Consumer Request Program that provides Dealers located in states where the program is offered by the Company with invoicing based on closed vehicle sales transactions.

õ**Autotropolis Website SEM Consumer Requests Programs**ö The Consumer Requests Program in which the Company provides Dealers Search Engine Marketing to micro websites created and operated by the Company.

õ**Company**ö means Autobytel Inc., a Delaware corporation, and any successor thereto or assignee of the Companyøs rights or obligations under this Dealer Agreement.

õCompany's Advertising Guidelines and Requirementsö means Companyøs guidelines and requirements for the publishing of advertisements under the Local Dealer Advertising Program as announced, published or provided, and as modified or revised from time to time, by Company.

oCompany Advertising Networkö means all Company Websites and Third Party Websites.

õCompany Websiteö means any website owned or operated by Company.

õConfidential Informationö means (i) the existence, terms and conditions of this Agreement; (ii) each partyøs trade secrets, business plans, strategies, methods and/or practices; (iii) software, technology, computer systems architecture and network

configurations; (iv) any and all information which is governed by any now-existing or future non-disclosure agreement between the parties hereto; (v) any other information relating to either party that is not generally known to the public, including information about either party personnel, products, customers, financial information, marketing and pricing strategies, services or future business plans; and (vi) any and all analyses, compilations, studies, notes or other materials prepared which contain or are based on Confidential Information received from a disclosing party.

õConsumerö means an individual Consumer using internet-based automobile research, information or buying services.

- **õConsumer Request**" means a request made or submitted by a Consumer pursuant to which a Consumer indicates the Consumerøs interest in test driving, purchasing, leasing, or receiving a price quote or other information for a new or used vehicle.
- õData Extraction for iControl by autobytel® Programö means the program offered to Dealers that are enrolled in the iControl by autobytel® program which allows Companyøs third party vendor to pull Dealerøs DMS sales data in order to support the iControl by autobytel Program marketing campaigns.
- õ**Data Extraction for Programs**ö means the program(s) offered to Dealers that are enrolled in Programs which allows Companyøs third party vendor to pull Dealerøs DMS sales data in order to support the Programs in which Dealer participates, including such Programsømarketing campaigns.
- õ**Dealer**ö means a retail dealer of vehicles and related automotive products and services that is a party to a Dealer Agreement.
- õ**Dealer Agreement**ö means collectively the Dealer Agreement Cover Page, together with Dealer Agreement Schedule, any Program Riders and these Standard Terms and Conditions, all of which are incorporated therein by reference.
  - õDealer Agreement Cover Pageö means the cover page to a Dealer Agreement executed by a Dealer.
- õDealer Agreement Scheduleö means the Dealer Agreement Schedule applicable to a Dealer Agreement that contains the Programs selected for participation by Dealer, services levels for Dealer® participation in such selected Programs and Dealer information, such Dealer Agreement Schedule may be amended or modified from time to time in accordance with the terms of these Standard Terms and Conditions.
- õ**Dealer Extranet**ö means the extranet maintained for Dealers with respect to Dealers participation in Company Dealer Programs and located at http://dealer.autobytel.com.
- õ**Dealer Select Consumer Request Program**ö The Consumer Request Program offered to Dealers that allows the Dealer(s) participating in the program to choose the origination source of the Consumer Requests desired by the Dealer(s).
- $\tilde{o}$ De-Duplication Program $\ddot{o}$  means the program offered to Dealers to allow Company to notify Dealer of duplicate Electronic Transmission Consumer Requests from Dealer $\dot{o}$ s third party vendors.
  - õ**Delivery Notice**ö means notice by courier, messenger or overnight service.
- **õDuplicate Consumer Request**ö means any Consumer Request that is a (i) Duplicate Electronic Transmission Consumer Request; or (ii) Duplicate Voice Transmission Consumer Request.
- õ**Duplicate Electronic Transmission Consumer Request**ö means any Electronic Transmission Consumer Request delivered to Dealer by Company within the 30-day period immediately following the date of an earlier Valid Electronic Transmission Consumer Request delivered to Dealer by Company (i) from the same Consumer who submitted the earlier Valid Electronic Transmission Consumer Request, as identified by the same last name and same phone number or email address; and (ii) for the same vehicle make, model and year included in the earlier Valid Electronic Transmission Consumer Request.
- **<u>oDuplicate Voice Transmission Consumer Request</u>ö** means any Voice Transmission Consumer Request delivered to Dealer under the by Company within the 30-day period immediately following the date of an earlier Valid Voice Transmission Consumer Request containing the same Consumer telephone number delivered to Dealer by Company.
- õ**Electronic Transmission**ö means a communication (i) delivered by facsimile, telecommunication or electronic mail when directed to the facsimile number of record or electronic mail address of record, respectively, which the intended recipient has provided to the other party for sending notices pursuant to the Dealer Agreement and (ii) that creates a record of delivery and receipt that is capable of retention, retrieval, and review, and that may thereafter be rendered into clearly legible tangible form.

õ**Electronic Transmission Consumer Request**ö means a Consumer Request transmitted or delivered to a Dealer via an Electronic Transmission.

õElectronic Transmission Consumer Request Required Dataö means the following data in an Electronic Transmission Consumer Request: (i) the Consumer sfirst name, last name, city, state, zip code, and at least one contact method (email address or telephone number); and (ii) vehicle make, model, and year.

õ**Email Manager Program**ö means the program offered to Dealers that allows participating Dealers to have õEmail Campaignsö sent out on behalf of the Dealer.

õEmail Manager Deluxe Programö means the program offered to Dealers that allows participating Dealers to have õEmail Campaignsö sent out on behalf of the Dealer for all of Dealers Consumer Requests, including Dealers third party Consumer Requests.

õiControl by autobytel® Programö means the Consumer Requests Program offered to Dealers that allows Dealers participating in the program to configure their requested Consumer Requests by multiple territories, lead sources (i.e., õResearch, õQuote,ö õBuying,ö õEnthusiast,ö and õPortalö website sources) and vehicle makes and models.

õiManual by Autobytel Programö means the program for in-house training of Dealers.

õ**Intellectual Property Rights**ö means patent, copyright, trademark, service mark, trade secrets or other intellectual property rights.

õInvalid Consumer Requestö means any Consumer Request that is not a Valid Consumer Request.

õLead Call Programö means the Consumer Requests Program offered to Dealers that allows Companyøs third party vendor to call the participating Dealerøs Consumer Requests with the intention of setting appointments on the Dealerøs behalf, as well as gather pertinent information from the Consumer Request to pass along to the dealership.

õ**Minimum Autotropolis CPS Fee**ö means the minimum per Consumer Request fee established by the Company for Consumer Requests delivered under the Autotropolis Cost-Per-Sale Consumer Requests Program. The Minimum Autotropolis CPC Fee is twenty (\$20) dollars per Consumer Request, and the Company reserves the right to change the Minimum Autotropolis CPS Fee from time to time upon notification to Dealer.

õMobile App by Autobytelö means the program offered to Dealers to create custom Dealership Apps.

õMonthly Targetsö means a Dealerøs monthly target volumes for Consumer Requests under the Companyøs Per Flex Consumer Request priced new and used vehicle Consumer Requests programs, as such monthly targets are established by Dealer and Company pursuant to the Dealer Agreement Schedule.

õ**Payment Pro**ö means the third party product offered to Dealer whereby Dealer, with a Consumerøs consent, determines on a preliminary basis whether the Consumer may meet Dealerøs criteria for considering the Consumer for vehicle financing.

õ**Programs**ö means the various Dealer marketing services and programs offered by the Company, directly or indirectly through its affiliated entities or third party vendors, pursuant to Dealer Agreements.

 $\tilde{o}$ Program Systems $\ddot{o}$  means the portions or interfaces of the Company $\dot{o}$ s proprietary software or other system applications related to the Programs and necessary for a Dealer $\dot{o}$ s use of Programs.

 $\tilde{o}$ Rapid Response Program $\tilde{o}$  means the program offered to Dealers that allows Company call Dealer using up to three (3) phone numbers to alert Dealer that a Consumer Request via Electronic Transmission has been submitted.

õ**SaleMove Program**ö means the third party product offered to Dealers that allows dealers to instantly engage with Consumers with features such as chat, phone and live video/audio on Dealer websites.

õ**Standard Terms and Conditions**ö means these Standard Terms and Conditions, as they may be amended or modified from time to time in accordance with the terms hereof.

õ**TextShield by Autobytel Program**ö means the program offered to Dealers that allows Dealer to communicate with Consumers by text message

õ**TextShield Text-to-Landline Enabled Feature**ö means the TextShield by Autobytel Program feature offered to Dealers that allows Dealers to communicate to Consumers by text message using Dealers land-line phone number(s).

õ**Third Party Websites**ö means any non-Company Website with which the Company has arrangements for the placement of Advertising Content on such third party websites.

õVoice Transmission Consumer Requestö means a Consumer Request made by a Consumer to a Dealer via a voice communication pursuant to the Pay-Per-Call Program.

õ**Valid Consumer Request**ö means any Consumer Request that is a (i) Valid Electronic Transmission Consumer Request; or (ii) Valid Voice Transmission Consumer Request.

õ**Valid Electronic Transmission Consumer Request**ö means any Electronic Transmission Consumer Request that (i) contains all Electronic Transmission Consumer Request Required Data; and (ii) is not a Duplicate Electronic Transmission Consumer Request.

õ**Valid Voice Transmission Consumer Request**ö means any Voice Transmission Consumer Request that (i) has a duration of at least thirty (30) seconds; and (ii) is not a Duplicate Voice Transmission Consumer Request.

õ**WebLeads+ Website Leads Program**ö means the program offered to Dealers that provides for the placement of õcouponsö on a Dealerøs website.

#### II. Programs.

## 2.1 <u>General Program Provisions.</u>

(a) <u>Applicable Provisions</u>. The provisions of this Article II are applicable to the extent a Dealer has elected to participate in a particular Program pursuant to the Dealer Agreement.

#### (b) Compliance with Laws and Program Rules.

Compliance with Laws and Privacy Policies. Each of the parties shall comply in all material (i) respects with all laws, rules, regulations and orders applicable to such partygs performance obligations under this Dealer Agreement. Without limiting the generality of the foregoing, (i) each of the parties shall comply with their applicable privacy policies and all applicable laws, rules, regulations and orders governing the collection, confidentiality, use, and safeguarding of non-public individually identifiable personal information of Consumers included in Consumer Requests; (ii) Dealer shall comply with the Company's privacy policy in Dealer's use and disclosure of information provided by Consumers that may be included in Consumer Requests to the extent Dealer's privacy policy is less protective of such information than is provided in Company's privacy policy; (iii) Dealer shall comply with all laws, rules, regulations and orders governing advertising and vehicle pricing; (iv) Dealer shall comply with all laws, rules, regulations and orders regarding telemarketing, the obtaining of consents from Consumers prior to contacting Consumers by telephone (land, wireless or cellular) or by text messaging communications, email spam and do-not-call lists, and shall honor requests by Consumers to opt-out from receiving email, telephone (land, wireless or cellular), text messaging and other forms of communications or requests to not be contacted by telephone or text messaging by Consumers who do not provide required prior consents to be contacted by telephone or text messaging or who later revoke such consents; and (v) Dealer shall comply with all laws, rules, regulations and orders regarding the recording, monitoring and storage of telephone and other voice communications. In the event a Consumer notifies Dealer that the Consumer is revoking the Consumer's consent to be contacted by telephone (land, wireless or cellular) or text messaging, Dealer shall notify Company promptly after being notified of such consent revocation.

(ii) <u>Compliance with Program Rules</u>. Dealer will comply with all Program rules, procedures, specifications, requirements and guidelines including hardware and software specifications and requirements, as may be published by Company from time to time.

(c) <u>Program Reports</u>. Dealer understands that Company will receive or generate reports regarding Dealer participation in or performance under Programs for evaluation, tracking and compliance purposes.

#### (d) Dealer Performance and Customer Service Standards.

- (i) <u>No Charges to Consumers.</u> The Program services are free of charge to Consumers. Dealer and its employee/agents are expressly prohibited from representing to any Consumer, in any manner, orally or in writing, the existence of any charge or fee to be paid by reason of the Consumerøs use of the Program services.
- (ii) <u>Dealer Contact with Consumers</u>. With respect to Electronic Transmission Consumer Requests, Dealer shall contact one hundred percent (100%) of the Consumers for whom Electronic Transmission Consumer Requests are delivered to Dealer within one (1) business day of Dealer receipt of an Electronic Transmission Consumer Request. Dealer shall at the same time, but in no event more than two (2) business days following receipt of any Consumer Request, disclose all of the following to the Consumer:
  - The name and contact phone number of the person responsible for managing Consumer contacts at the Dealer.
  - The availability of the vehicle that is the subject of the Consumer Request, including any requested options.
  - The confirmed price that Dealer will sell or lease the vehicle to the Consumer, including the website advertised price, if any, all additional options requested, pre-delivery inspection fees, destination fees and/or advertising costs or charges not otherwise included in the vehicle price.
  - All relevant financing terms and conditions which may apply to the purchase or lease transaction.
  - All other terms, costs and conditions required by applicable law to be disclosed to prospective purchasers.
- (iii) Accuracy of Information. Dealer will ensure that all information provided by Dealer to Consumers under the Programs, including the price and other information required to be delivered by applicable law, rule, regulation or order or by this Dealer Agreement shall be truthful and be binding on Dealer for a period of not less than (i) seven (7) days after its transmittal, provided the identified vehicle still remains available for sale, or (ii) the period required by applicable law, rule, regulation or order, whichever is longer. If Dealer relied on a manufacturer-sponsored program when quoting the pricing, terms, incentives or availability of vehicles, the time period in which the Dealer information must be truthful shall coincide with (i) the termination date of the manufacturerøs program; or (ii) seven (7) days, whichever is less, but in no event less than the period required by applicable law, rule, regulation or order. In the case of a service-related request, Dealer shall respond truthfully with all information reasonably requested by the Consumer.
- (e) <u>Technical Support</u>. Company will use reasonable efforts to provide limited technical support to Dealer regarding use of the Programs during the Company's regular business hours as published from time to time. Company reserves the right in its sole discretion, to revise support standards to comply with applicable laws, rules, regulations or orders or to address changes in the business climate. As some services require substantial time and effort to complete, Company reserves the right, in its sole discretion, to institute separate charges or fees for technical support services. Except when Dealer is otherwise informed of a separate charge or fee by Company's technical support staff before technical support services are provided, technical support services are included in Dealer's Program fees.
- Limited License to Access Program Systems. During the Term, Company hereby grants Dealer a non-exclusive, revocable, non-transferable license to access and use the Program Systems applicable to the Programs selected by Dealer in accordance with and as intended by the Dealer Agreement. As an express condition of this license to access and use such Program Systems, Dealer is prohibited from selling, re-licensing, loaning or otherwise sharing the Programs, the Program Systems, or the data resulting from use of the Programs and Program Systems or divulging any related confidential information including, but not limited to, passwords or instructional manuals. Company will furnish Dealer with the specifications and other requirements and/or restrictions related to the access and use of the applicable Program and Program System. Dealer shall not, and shall not permit any third party to, modify, reverse-engineer, decompile, disassemble, reverse compile, create derivative works of or attempt to derive the source code of the Program Systems.
- (g) <u>Company Changes to Programs</u>. The Company reserves the right to change, alter, modify, add or delete Programs at any time and from time to time, including changes to, deletions, additions, or consolidations of Company or third party websites or brands applicable to Programs. Any of the foregoing may be implemented by the Company by notice to Dealer, which notice will be provided to Dealer not less than thirty (30) days prior to the effective date of any of the foregoing.
- (h) <u>Dealer Requests for Changes in Program Participation, Program Services Levels or Dealer Information</u>. A Dealer may request amendments or modifications to the Dealer Agreement Schedule to add or delete Programs in which the Dealer participates, change service levels for Dealer's participation in such selected Programs (e.g., to adjust Monthly Targets, increase monthly fees, and, in the case of Dealers that have elected to participate in the Dealer Select Consumer Request Program, to modify the Dealer's selection for origination sourcing for Consumer Requests delivered to Dealer (and the

corresponding pricing changes), request temporary suspensions of Consumer Requests deliveries, rescind cancellation notices, or adjust Market Areas), add or delete Dealer franchises to the Agreement (provided that such franchises are owned and operated by the same legal entity as the Dealer), or to change Dealer information. Any such Dealer request must be made by notice to the Company by Dealer. No Dealer request shall be effective until accepted by Company and Company has delivered to Dealer a confirming Electronic Transmission or other notice stating Company acceptance of such Dealer request. Dealers requesting changes in Programs or services must send such notifications in accordance with the notice provisions of these Standard Terms and Conditions and should not include any notifications or other correspondence with payment remittances.

## 2.2 Consumer Requests Programs

- matters relating to the sourcing and acquisition of Consumer Requests; display or non-display of Dealer or Dealer& vehicle inventory to Consumers in response to a Consumer inquiry; and delivery of Consumer Requests to Dealer. Consumer Requests may originate from any Company-approved source, including the Company& owned or operated websites or from third party websites as the Company may determine. If Dealer or Dealer& vehicle inventory is displayed to a Consumer in response to a Consumer inquiry, the Company may display Dealer or Dealer& vehicle inventory to the Consumer together with other dealers or dealer inventories and in any format or order determined by the Company. Consumer Requests shall be delivered to Dealer using the Company& format and delivery mechanism in effect at the time of delivery and applicable to the type of Consumer Request. Company is only responsible for validation and scrubbing of Electronic Transmission Consumer Request Required Data fields are completed; and (ii) scrubbing for fake entries or entries that contain profanity, provided that Company does not warrant that Electronic Transmission Consumer Requests will be free of fake entries or profanity. Dealer is responsible for all other validation and scrubbing of Consumer Requests will be free of fake entries or profanity. Dealer is responsible for all other validation and scrubbing of Consumer Requests, including (i) determination of validity of information included in Electronic Consumer Request Required Data fields; and (ii) determination of Duplicate Consumer Requests.
- Acceptance or Rejection of Consumer Requests. Dealer is obligated to accept and pay the applicable fee for all Valid Consumer Requests. Dealer shall not sell or deliver any Consumer Request or the information contained therein to any third party. All Invalid Consumer Requests shall be rejected by Dealer by (i) email notice to Companyos Regional Account Manger applicable to the Dealer region or (ii) logging into the Dealer Extranet, in each case prior to the third day of each month. Such email notice or login must identify all Consumer Requests received during such month that Dealer claims are Invalid Consumer Requests. In the event of a dispute regarding the actual delivery of any Consumer Requests, the Companyos records shall be deemed conclusive. Unless the Dealer has obtained the Consumer affirmative authorization to otherwise use or distribute the data and Consumer information contained in a Valid Consumer Request, (i) the data and Consumer information included in Valid Consumer Requests will initially only be used by the Dealer for the purpose of contacting the Consumer identified in the Consumer Request regarding the information requested by the Consumer in the Consumer Request and thereafter only to inform the Consumer of other valuable products and services offered by the Dealer, unless and until the Consumer requests that Dealer cease such use of the data and information; and (ii) neither the Valid Consumer Request nor the data or information contained therein shall be forwarded or delivered by Dealer to any third party. Neither Invalid Consumer Requests nor the data or information contained therein shall be forwarded or delivered by Dealer to any third party, nor shall Invalid Consumer Requests or the data or information contained therein be used by Dealer for any purpose. Company, at its discretion, will be permitted to ensure compliance with this provision by auditing Dealer s records and systems relating to sales and deliveries of Consumer Requests conducted during the Dealerøs normal business hours.
- Monthly Targets and Estimates for Consumer Requests. Company will use commercially reasonable efforts to provide Dealer Consumer Requests but is not required to deliver any minimum number of Consumer Requests to Dealer. Company and Dealer may agree to establish Monthly Targets or may agree not to establish Monthly Targets and have unlimited monthly deliveries of Consumer Requests. Dealer may also request suspensions of delivery of Consumer Requests for specified periods. If a Monthly Target is requested by Dealer and agreed to by Company, Company shall use its commercially reasonable efforts to (i) limit the number of Consumer Requests delivered to Dealer to no more than the Target Overage Allowance above the agreed upon monthly targets or (ii) suspend deliveries of Consumer Requests for the specified periods as soon as the request is processed and implemented by the Company, but in no event more than thirty (30) days after the Company has accepted the Monthly Target or delivery suspension, or upon such later effective date as the Company and Dealer may agree. Monthly estimates are solely for convenience, represent estimates of the number of Consumer Requests that selected market areas may generate, and are **NOT** guaranteed minimums and **DO NOT** limit the number of Consumer Requests that may, or may not, be delivered to Dealer. If a Monthly Target is in effect for Dealer, the Company will use commercially reasonable efforts to generate and/or obtain, but not exceed by more than the Target Overage Allowance the target number of Consumer Requests selected by Dealer on a monthly basis as set forth in the Dealer Agreement Schedule. Consumer Requests delivered under all Consumer Requests Programs in which a Dealer participates are aggregated for purposes of determining Monthly Targets, and the Company will determine the quantity and mix of Consumer Requests delivered to Dealer under the Programs in which a Dealer participates. The parties agree that the Monthly Targets are not minimum guarantees. Company, its sole discretion, may change the number, structure, price, method

and/or basis of Monthly Targets at any time during the Term. Any such changes by Company will be sent by Delivery Notice and shall be effective upon thirty (30) daysønotice to Dealer and shall not require an affirmative response or any further action by Dealer. For purposes of this Section 2.2(c), the õ**Target Overage Allowance**ö equals twenty percent (20%).

(d) <u>Electronic Transmission Consumer Requests Programs</u>. The Company offers programs providing for the submission of Consumer Requests to Dealers by Electronic Transmission for new vehicles (õNew Vehicle Consumer Requests Programö) or used vehicles (õUsed Vehicle Consumer Requests Programö).

## (i) New Vehicle Consumer Requests Programs.

Vehicle Consumer Requests Program is assigned a market area set forth in the Dealer Agreement Schedule (õNew Vehicle Consumer Requests Program Market Area is assigned for each new vehicle franchise that Dealer has enrolled in the New Vehicle Consumer Requests Program Market Area is assigned for each new vehicle franchise that Dealer has enrolled in the New Vehicle Consumer Requests Program. All New Vehicle Consumer Requests Program Market Areas are nonexclusive. Company retains sole and complete authority to define or adjust a Dealerøs New Vehicle Consumer Requests Program Market Area based on market conditions, Dealer performance, and such other factors as Company, in its sole discretion, deems relevant. Company will provide Dealer with not less than thirty (30) days prior notice of any change to Dealerøs New Vehicle Consumer Requests Program Market Area, except in the case of changes to Dealerøs New Vehicle Consumer Requests Program Market Area, except in the control of Company, such as, but not limited to, changes to zip codes by the U.S. Postal Service, for which the Company shall not be liable and shall have no prior notice obligation.

(2) <u>Autotropolis New Vehicle Consumer Requests Program</u>. A Dealer participating in the Autotropolis New Vehicle Requests Program will receive Electronic Transmission Consumer Requests sourced solely from the Companys Autotropolis.com website and related websites. A Dealer participating in the Autotropolis New Vehicle Consumer Requests Program is assigned a market area established as a radius from the zip codes set forth in the Dealer Agreement Schedule (öAutotropolis New Vehicle Consumer Requests Program Market Area is assigned for each new vehicle franchise that Dealer has enrolled in the Autotropolis New Vehicle Consumer Requests Program. All Autotropolis New Vehicle Consumer Requests Program Market Area are nonexclusive. Company retains sole and complete authority to define or adjust a Dealers Autotropolis New Vehicle Consumer Requests Program Market Area based on market conditions, Dealer performance, and such other factors as Company, in its sole discretion, deems relevant. Company will provide Dealer with not less than thirty (30) days prior notice of any change to Dealers Autotropolis New Vehicle Consumer Requests Program Market Area, except in the case of changes to Dealers Autotropolis New Vehicle Consumer Requests Program Market Area that may result from factors beyond the control of Company, such as, but not limited to, changes to zip codes by the U.S. Postal Service, for which the Company shall not be liable and shall have no prior notice obligation.

(3) Autotropolis Cost-Per-Sale Consumer Requests Program. A Dealer participating in the Autotropolis Cost-Per-Sale Consumer Requests Program will receive Electronic Transmission Consumer Requests in the same manner as under the Autotropolis New Vehicle Consumer Requests Program and the Used Vehicle Consumer Requests Program, as applicable. For Company to invoice the Dealer on a Cost-Per-Sale basis, Dealer agrees to supply Company with sales reporting with such information and in the form required by Company and, if applicable, as required by federal or state law by the 7<sup>th</sup> business day of each month for sales in the prior month. Dealer will review Consumer Requests delivered under this program using a four (4) month look-back and any sales (New or Used Car) relating to Consumer Requests delivered under this program shall be deemed sales for the month being reported. Dealer@s Sales Data must include the following Consumer information: First and Last Name, Email Address, Phone Number, Purchase Date, Vehicle Make, Model and Year as well as Vehicle VIN number. Failure to provide accurate sales data from the Dealer may result in suspension of the Cost-Per-Sale product at the Company@s discretion. In the event the Dealer does not supply the sales reporting by the 7<sup>th</sup> business day, Company will invoice Dealer for all Consumer Requests delivered in the previous month (whether or not resulting in a closed transaction) at a per Consumer Request fee equal to the Minimum Autotropolis CPS Fee. Company reserves the right to terminate or suspend a Dealer@s participation in this program upon written notice to the Dealer.

#### (ii) Used Vehicle Consumer Requests Program

(1) <u>General</u>. A Dealer participating in the Companyos Used Vehicle Consumer Requests Program will display Dealeros complying used vehicle postings in used vehicle listings in response to applicable Consumer queries or data.

(2) <u>Used Vehicle Pricing and Other Information</u>. Dealer may provide prices and vehicle information for display with used vehicle postings. Dealer has sole discretion in setting used vehicle prices, provided, however, that Dealer agrees to price vehicles competitively for the Used Vehicle Consumer Requests Program Market Area in which Dealer is located and to honor those prices as required by applicable law, rules and regulations. Dealer assumes all responsibility for educating Dealer staff and sales personnel as to the amount and duration of the advertised prices. Dealer, and not Company, shall be solely responsible for the quality and accuracy of such information.

## (3) <u>Used Vehicle Posting and Display</u>

(A) General. Delivery for posting of information, data and images relating to Dealer was used vehicles in response to a Used Vehicle Consumer Request must be made by Dealer in accordance with Company requirements, specifications, policies, procedures and applicable Used Vehicle Consumer Requests Program rules in effect at the time of posting. Dealer may post an unlimited number of used vehicles. Dealer must legally own each used vehicle posted. Posting of consignment vehicles is prohibited. All information posted for a used vehicle must be accurate and based on actual facts known to the Dealer. Used vehicles may be posted with or without digital images in accordance with the provisions governing use of digital images set forth below. Placement of images of new vehicles is strictly prohibited under the Used Vehicle Consumer Requests Program. All used vehicles must meet state emissions and safety standards and have clear title prior to being offered for sale or lease. It is Dealergs responsibility to disclose any mechanical or cosmetic damage or defects in the used vehicle known to Dealer or any employee of Dealer at the time of posting until sold, including but not limited to prior rental history, demo history, accident history, frame damage, salvaged vehicles history, stolen-recovered history, flood damage, any material cosmetic or safety and nonsafety related mechanical damage, defect or irregularity and any other information or disclosures required by applicable laws, rules, regulations or orders. It is Dealer's responsibility to disclose the existence of a warranty or lack of a warranty as required by applicable laws, rules, regulations or orders. Dealer is responsible for withdrawing the used vehicle advertisement as required by applicable laws, rules and regulations, but in no event later than forty-eight (48) hours following sale of the used vehicle. Dealergs used vehicles displayed to Consumers in response to a used vehicle Consumer Request will be displayed on a non-exclusive basis with other offerors of used vehicles meeting the used vehicle Consumer Request criteria in accordance with Companyos standard display policy.

(B) <u>Digital Images</u>. Digital images are not required for used vehicles submitted under the Used Vehicle Consumer Requests Program but are highly recommended for all listings. Dealer shall provide a digital image of the make and type compatible with Companyos computerized image-uploading characteristics. Dealer shall produce such images in accordance with Companyos specifications and guidelines for digital images. All used vehicle images provided by Dealer shall: (i) contain the used vehicle as the sole subject matter of the image, and shall not contain any people, images of people, graphics, photos, artwork, overlays, signs, numbers, banners, balloons or any form of visual advertisement, or any other image that would have the effect of distracting from the used vehicle; (ii) be side or angular photographs; and (iii) be true and correct images of the used vehicle, without retouching, modification, manipulation, or enhancement of any kind. Company reserves the right to eliminate, without prior notice to Dealer, any used vehicle image from the Used Vehicle Consumer Requests Program that in Companyos sole and exclusive discretion does not meet the above criteria.

(4) <u>Premium Placement Service for Used Vehicle Listings</u>. A Dealer participating in the Premium Placement Services with the Used Vehicle Consumer Requests Program will provide the following Premium Placement Services:

- If provided by Dealer, a thumbnail picture of the used vehicle on the listing page
- Larger space allocation than the basic Used Vehicle Consumer Requests Program used vehicle listing
- Dealer sused vehicle listing will be highlighted and outlined
- A hyperlink to Dealer s used vehicle inventory will be displayed
- Premium Placement for the used vehicle makes selected by Dealer within a 20 mile radius from Dealer principal business zip code (i.e., zip code of Dealer applicable dealership location)

Autobytel may send Dealer Consumer Requests for used Vehicles with consumer contact information obtained from select sources that are marked or noted as õMarketing Restricted.ö In these situations, Dealer shall use the consumer contact information from such Marketing Restricted Consumer Requests only for the purpose for which that the consumer contact information is provided to Dealer. Without limiting the restrictions on use of consumer information included in Consumer Requests otherwise imposed by this Agreement or the requirements that Dealer must comply with all applicable laws, rules and regulations relating to the use and disclosure of such information, Dealer expressly acknowledges that Dealer may not (i) disclose, sell, rent, or distribute any such consumer contact information to a third party for any purpose, or (ii) use consumer contact information obtained from Marketing Restricted Consumer Requests for marketing purposes, via electronic or other means, unless Dealer obtains the consent of the applicable consumer to do so.

## (e) Voice Transmission Consumer Request Programs

Program and has been approved for participation in such program, Dealer will be assigned a toll-free telephone number (õ**Program Telephone Number**ö)¹ that will be displayed by Company and may be used by Dealer solely in connection with the applicable Voice Transmission Consumer Request Lead Program selected by Dealer, and not for any other marketing or advertising or other Dealer use. Dealer acquires no rights to the assigned Program Telephone Number, and the assignment of the Program Telephone Number to Dealer and Dealer use of the Program Telephone Number will terminate upon the cessation of Dealer participation in the applicable Voice Transmission Consumer Requests Lead Program. Upon termination of Dealer right to use the Program Telephone Number, Dealer shall thereafter remove, amend or cancel all publications, advertisements, promotions and other items bearing any Program Telephone Number; and (ii) shall not thereafter distribute or sell any media, content or other item bearing the Program Telephone Number. The parties acknowledge and agree that Dealer use of any Program Telephone Numbers may be further limited by, among other factors, changes to telephone carrier terms, changes in carrier relationships, guidelines recommended by federal, state or local regulators, or changes to applicable law and regulation from time to time.

# (ii) <u>Use of Program Telephone Number.</u>

(1) <u>Assignment of Dedicated Line</u>. Each Dealer participating in a Voice Transmission Consumer Requests Lead Program agrees to assign and provide a dedicated telephone number (õDedicated Telephone Numberö) to which all calls by Consumers to the Dealer Program Telephone Number will be directed. The Dedicated Telephone Number is subject to approval by Company and Company third party vendor.

(2) <u>Misuse of Program Telephone Number</u>. Dealer shall be solely responsible for all use or misuse of the Dealer Program Telephone Number, and shall at all times comply with all applicable laws, rules, and regulations, including but not limited to federal and state Do Not Call and Consumer privacy and protection laws, statutes, and regulations.

**(3)** Dealer's Use of Call Recording Services. Dealer acknowledges that the Voice Transmission Consumer Request Lead Programs allow for monitoring, recording, transcribing, analyzing and archiving of telephone conversations between Dealer employees and Consumers (õRecorded Call Servicesö). Dealer acknowledges and consents to the monitoring, recording, transcribing, analyzing and archiving of such phone calls by Company or its third party vendors. Dealer shall comply with all applicable laws, rules and regulations when using the Recorded Call Services and in notifying Dealer employees and callers of this service. Dealer has the sole responsibility to (i) advise all callers prior to any commencement of a call with Dealer that the call is subject to recording, transcription, monitoring and archiving for quality assurance purposes and any other relevant details and required notices (õRecorded Call Noticeö); (ii) implement or effect such Recorded Call Notice to ensure that the each call receives a Recorded Call Notice in a legally compliant manner and to obtain all necessary consents or approvals with respect to the use of the Recorded Call Services; and (iii) establish proper procedures to protect the privacy of all callers and call recipients in connection with the Recorded Call Services. Any sample or default pre-recorded notices or messages made available by Company or its third party vendor within the Recorded Call Services are for illustration purposes only, and neither Company nor its third party vendor makes any representations or warranties with respect to any use of any Recorded Call Notice by Dealer. Dealer is solely responsible for, and neither Company nor its third party vendor shall have no liability with respect to, (i) Dealer's use of the Recorded Call Services; (ii) the legality of recording, transcribing, monitoring, analyzing, archiving and/or disclosing the contents of telephone calls or caller/ call recipient identification; (iii) the legality of the language used in any Recorded Call Notice; or (iv) the legality of any use, handling, retention and disclosure of information or data acquired by Dealer as a result of the use of the Recorded Call Services. Dealer semployees or other representatives answering these calls must be made aware by Dealer that the conversations are being recorded, and Dealer represents and warrants to Company that Dealer shall at all times require every employee or other representative who may answer calls subjected to the Recorded Call Services to execute a disclosure and consent form regarding the monitoring and recording of calls and retain such disclosure and consent form in the Dealer's personnel or other applicable files for such employee or other representative.

## 2.3 Email Manager Programs.

(a) If Dealer has elected to participate in the Standard Email Manager Program and has been approved for participation in such program, the Companyøs third party vendor will supply an õemail campaign management toolö that Dealer

Rev: 5.1.17 Standard Terms & Conditions 9

<sup>&</sup>lt;sup>1</sup> On a case-by-case basis Company will evaluate requests from Dealers to be assigned a local number rather than a toll-free number as the Program Telephone Number. The Company provides no assurances that a local number may be issued in response to any such Dealer request.

- (b) If Dealer has elected to participate in the Email Manager Deluxe Program and has been approved for participation in such program, the Companys third party vendor will supply an õemail campaign management toolö that Dealer agrees to utilize when specifically requested by a Consumer to be õopted outö of email campaigns. Dealer is responsible for providing the Company with most current information as it relates to the Dealers email campaign management. Dealer is responsible for providing the Dealers third party vendors with an email address provided by the Company to transport Electronic Transmission Consumer Requests to Companys third party vendor for the email campaigns. If Dealer elects to participate in the Email Manager Deluxe Program, Dealer must also participate in the De-duplication Program. Company agrees not to market to Dealers third party vendor Consumers if Dealer is enrolled in the Email Manager Deluxe Program. If a Dealers third party Consumer requests are duplicates of Company, Company reserves the right to market to those Consumers.
- **2.4 De-duplication Program.** If Dealer has elected to participate in the De-duplication Program and has been approved for participation in such program, Dealer will be responsible for providing updated third-party vendor contact information in order for the Company to provide the De-duplication program. Dealer is responsible for providing the Dealer third-party vendors with an email address provided by Company to transport the new and used Electronic Transmission Consumer Requests to Company to perform the de-duplication of such Consumer Requests. Company agrees not to market to Dealer third party vendor Consumers if Dealer is enrolled in the De-duplication product. If a Dealer third party Consumer requests are duplicates of Company, Company reserves the right to market to those Consumers.
- 2.5 Webleads+ Website Leads Program. If Dealer has elected to participate in the Webleads+ Website Leads Program, upon acceptance of Dealer for participation in such Program by Company, the Company, will supply an õon-line couponö that will be formatted into an Electronic Transmission Consumer Request and then forwarded to Dealer. Dealer is responsible for providing the Company with the most current information as it relates to the on-line coupon. Dealer agrees to insert code provided by the Company on the Dealer website in order for the coupon to initiate when a Consumer searches the Dealer website. The Company agrees that it will not market to a Consumer whose information is included in a Consumer Request obtained through Webleads+ Website Leads Program coupons if the Consumer or information regarding the Consumer is not otherwise known to the Company through other means or Consumer Requests. The Company agrees that a Consumer Request originated for a Dealer through a Webleads + Website Leads Program coupon will not be delivered by the Company to any other vehicle dealer, whether a Dealer or non-Dealer.

# 2.6 <u>Local Texas Dealer Advertising Program<sup>2</sup></u>.

- (a) <u>Program Description</u>. The provisions of this Section 2.6 apply to Dealers electing to participate in the Local Texas Dealer Advertising Program. The Local Texas Dealer Advertising Program provides for the placement of text-only ads up to 1,000 characters/spaces in length on the Companyos Autobytel.com website. The size of such advertisement is selected by Dealer pursuant to the Dealer Agreement. A link to Dealer advertisement shall be displayed on the Consumer Request form page on the Companyos Autobytel.com website when a Consumer with a zip code in Dealer New Vehicle Consumer Requests Market Area requests information for a vehicle make and model offered for sale or lease by Dealer. Advertisements and links to advertisements under the Local Dealer Ad Program are non-exclusive to Dealer and may be displayed with advertisements and links for other Dealers.
- (b) <u>Dealer Responsibility for All Advertising Content</u>. Dealer shall be responsible for reviewing and approving all Advertising Content prior to publishing, even if the overall form of the advertisement was created using Companyøs advertisement template or contains any Advertising Content supplied by Company. Dealer will honor all prices and promotions set forth in any advertisement. Dealer will be responsible for providing and updating advertisements complying with all applicable laws, rules and regulations and the Company Advertising Guidelines and Requirements, including the deadlines for submission of complying advertisements as set forth therein. Without limiting the foregoing, advertisements shall:
  - be factually accurate and shall not contain, reference, or link to any fraudulent, false, or deceptive material or violate any laws, rules, or regulations governing unfair competition or unfair or deceptive advertising;
  - comply with all laws, rules and regulations governing motor vehicle or motor vehicle dealer advertising;
  - not contain, reference or link to any obscene, indecent or offensive material, including material of an inappropriate adult nature or which uses inappropriate language, or material that misrepresents, ridicules, attacks or discriminates against any individual or group on the basis of age, color, national origin, race, religion, sex, sexual orientation or handicap;
  - not contain, reference or link to any libelous, slanderous or defamatory material;
  - not contain, reference, or link to any materials or references to alcoholic beverages, firearms, ammunition, gambling, pornography, tobacco, or the simulation of news or an emergency;

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<sup>&</sup>lt;sup>2</sup> Available only to Dealers located in the State of Texas and participating in the New Vehicle Consumer Requests Program.

- not violate, infringe, or misappropriate any intellectual property rights of any third parties, including any copyright, patent, trademark, trade secret, or other proprietary or property right; and
- not invade or violate any right of privacy or publicity of any third party.
- Company Review of Advertising. All advertisements are subject to review and acceptance by Company, and Company may reject or cancel any advertisement at any time for any reason, even if it was initially accepted for publication. Review and acceptance of any advertisement for publication does not release or waive Dealer other obligation under this Section 2.6. Company reserves the right to modify or change the sizes of advertisements or the placement of advertisements on any Company Websites or Third Party Website for any reason. In the event any Dealer advertisement fails to comply with the provisions of this Dealer Agreement, Dealer fails to provide an advertisement, or Dealer is otherwise not in compliance with this Dealer Agreement, in addition to all other rights or remedies of Company under this Dealer Agreement, Company may elect to suspend publishing any advertisement for Dealer pending Dealer submission of a complying advertisement and compliance with this Dealer Agreement.
- (d) <u>Allowances For Company Errors</u>. Claims for allowances relating to Company errors must be made within five (5) days after the advertisement are undate. Error allowances will be limited to credit, prorated based on the daily advertising rate, for the days the advertisement ran with a Company error, not to exceed thirty (30) days. Credit allowances will be the sole obligation of Company for Company errors.

#### (e) Ownership and Use of Advertising.

- (i) All advertisements as they appear on any Company Website or Third Party Website become the property of Company and Dealer hereby assigns all ownership interest in the advertisement, under the applicable copyright laws or otherwise, to Company.
- (ii) If Company creates or supplies any Advertising Content or templates, (1) Dealer remains is responsible for all Advertising Content approved by Dealer, but Company retains all rights in and/or ownership of any such Advertising Content or templates, and Dealer will not have any right therein except as expressly set forth in this Dealer Agreement; (2) Company reserves the right to supply such Advertising Content or templates to other Dealers; (3) Dealer has no right to use advertising developed, authored, created, or supplied by Company except in connection with this Dealer Agreement, unless Dealer obtains Companyøs prior written consent; and (4) Dealer will not have the right to allow others to use such Advertising Content, unless it has obtained Companyøs prior written consent.
- (iii) Dealer grants Company the non-exclusive, irrevocable, royalty-free, unrestricted right, license and authority to: (a) use, store, reproduce, publish, publicly perform, display, distribute and prepare derivative works based upon, any Advertising Content supplied by Dealer as Company may deem necessary in connection with the publication of such Advertising Content on any Company Website or Third Party Website and/or the performance of any obligations under this Dealer Agreement, during the term of this Dealer Agreement; and (b) grant third parties the right, sublicense and authority to exercise all or any portion of the rights afforded Company under this Dealer Agreement, subject to such terms and conditions as Company may deem appropriate.
- (f) <u>Advertising Placements</u>. Company reserves the right to make placements of Dealer advertisements solely on Company Websites or on websites in the Company Advertising Network (including Company Websites) as the Company may determine from time to time in its sole discretion.
- 2.7 <u>Lead Call Program</u>. If Dealer has elected to participate in the Call Center Program and is approved for participation in such program, Dealer will be responsible for providing updated Dealer information to the Company, including fax number, email address and VIP appointment names, if applicable. Dealer is responsible for maintaining an effective process to handle all appointments referred to Dealer through the Call Center Program.
- **2.8** <u>iControl by autobytel<sup>®</sup> Program</u>. If Dealer has elected to participate in the iControl by autobytel<sup>®</sup> Program, Dealer agrees that changes to the iControl console must be approved by the Company.
- **2.9** <u>iManual by autobytel® Program.</u> If Dealer has elected to participate in the iManual by Autobytel Program, Autobytel will perform the agreed upon sessions as selected on the Dealer Agreement. Dealer will be responsible to ensure proper Dealer personnel attend in-house training sessions.

## 2.10 Data Extraction

(a) <u>Data Extraction for iControl by autobytel® Program</u> of If Dealer has elected to participate in the Data Extraction for iControl by autobytel Program, Dealer authorizes the Companyos third party vendor to extract data from the Dealer of School (1988).

Dealer Management System (õ**DMS**ö) using the access method and configuration provided by the Dealer to gather DMS data necessary to support the iControl by autobytel Program marketing campaigns. Company may assess a fee for this service in its sole discretion as defined on the Dealer Agreement. Company agrees that any data extracted from Dealer DMS is Confidential Information of Dealer for purposes of Section 5.3 of these Standard Terms and Conditions.

(b) <u>Data Extraction for Programs</u> of If Dealer has elected to participate in Data Extraction for Programs, Dealer authorizes the Companyos third party vendor to extract data from the Dealer of DMS using the access method and configuration provided by the Dealer to gather DMS data necessary to support the Programs in which Dealer participates, including such Programsomarketing campaigns. Company may assess a fee for this service in its sole discretion as set forth on the Autobytel Dealer Agreement Schedule. Company agrees that any data extracted from Dealer DMS system is Confidential Information of the Dealer for the purposes of section 5.3 of these Standard Terms and Conditions.

## 2.11 Autotropolis Website SEM Consumer Requests Programs

If Dealer has elected to participate in the Autotropolis SEM Consumer Requests Program and has been approved for participation in such program Dealer is responsible for providing the Company with most current Dealer Logo and Custom Messaging for use on the Micro site Landing pages. Dealer agrees that Autotropolis can use dealership name for SEM purposes.

#### 2.12 TextShield by Autobytel Program.

(a) Participation in Program. If Dealer has elected to participate in the TextShield by Autobytel Program, has been approved for participation in such program, and is managing the texting, Dealer is responsible for logging into the secure portal provided by the Company and for informing the Company of any changes in personnel for the removal and addition of new secure login credentials, if necessary. Dealer agrees not to engage in any texting with the Consumer until the Consumer has provided all prior consents required by applicable laws, rules, regulations and orders. Dealer agrees to stop engaging in any text chat or messaging immediately if a Consumer revokes the Consumer on behalf of Dealer until the Consumer has provided all prior consents required by applicable laws, rules, regulations and orders. Company agrees to stop engaging in any text chat or messaging on behalf of Dealer immediately if a Consumer revokes the Consumer sconsent to be texted.

# (b) The Company Is Not Responsible for Communications or Dealings Between Dealers and Consumers or for Text Content.

(i) The TextShield Program is a communications service that facilitates text communications between consumers and Dealers. Communications or business dealings between the Dealer and consumers through the TextShield Program, including pricing, availability and other information provided by Dealer, payment and delivery of related goods or service, and any other terms, conditions, warranties or representations associated with such dealings, are solely between the Dealer and the consumer. Dealer agrees that Company is not responsible or liable for any loss, damage or liability of any kind incurred as the result of any such dealings or as the result of the use of the TextShield Program in communicating with consumers.

BECAUSE THE TEXTSHIELD PROGRAM IS ONLY A TOOL THAT FACILITATES TEXT COMMUNICATIONS BETWEEN DEALERS AND CONSUMERS, IN THE EVENT OF ANY TYPE OF DISPUTE OVER A PRODUCT OR SERVICE OFFERED BY A DEALER, DEALER AGREES THAT ANY RELIANCE ON TEXT CONTENT SUBMITTED THROUGH THE TEXTSHIELD PROGRAM IS AT THE DEALER'S OWN RISK, AND THAT DEALER UNCONDITIONALLY RELEASES AUTOBYTEL, ITS AFFILIATED COMPANIES, AND EACH OF THEIR RESPECTIVE OFFICERS, DIRECTORS, EMPLOYEES, AGENTS, SERVICE PROVIDERS, AND LICENSORS FROM ANY AND ALL CLAIMS, DEMANDS AND DAMAGES (ACTUAL AND CONSEQUENTIAL) OF EVERY KIND AND NATURE, KNOWN AND UNKNOWN, SUSPECTED AND UNSUSPECTED, DISCLOSED AND UNDISCLOSED, ARISING OUT OF OR IN ANY WAY CONNECTED WITH SUCH DISPUTE OR USE.

(ii) Dealer agrees that all information, data, text, files, and other materials that are generated by the Dealer or by consumers with which the Dealer communicates through the TextShield Program (õText Contentö) are the sole responsibility of the person from which such Text Content originates. This means that Dealer and consumers, not the Company, is entirely responsible for all Text Content that Dealer or consumers submit, post, or otherwise transmit via the TextShield Program. The Company does not control the Text Content posted via the TextShield Program and, as such, does not guarantee the accuracy, integrity or quality of the Text Content. Dealer understands that by using the TextShield Program, the Dealer may be exposed to Text Content that is inaccurate, incomplete, offensive, indecent or objectionable. Under no circumstances is Company liable in any way for any Text Content, including, but not limited to, for any errors or omissions in any Text Content, or for any loss, damage or

liability of any kind incurred as a result of content of or the use of any Text Content posted or otherwise transmitted via the TextShield Program.

- (iii) Company collects and stores all Text Content submitted or posted by Dealers and consumers during text sessions using the TextShield Program, including any personally identifiable information provided by consumers during text sessions. All Text Content provided during Text Sessions becomes the property of Autobytel once submitted and may be used and disclosed by Autobytel in its sole discretion. In addition to access and storage to Text Content by Company, Dealer acknowledges that Text Content submitted in connection with use of the TextShield Text-to-Landline Enabled Feature will be used, processed and stored by the Text-to-Landline Vendor (as defined below) in connection with the provision of the TextShield Text-to-Landline Enabled Feature. Storage of Text Content is not guaranteed and Text Content may be periodically deleted. Company shall not have any liability for any damage, liabilities, losses or any other consequences that Dealer may incur with respect to the loss or destruction of Text Content.
- (iv) Text Content submitted by Dealer during text sessions is immediately made available in real time to the consumer with which the Dealer is engaged in a text session. The Dealer is initiation of a text session constitutes the Dealer consent and authorization to do this.
- (v) It is recommended that Dealer add to all of Dealer service, repairs, parts, sales, and other forms directed to consumers a consent obtaining the consumer written authorization for Dealer to initiate text communications to the consumer using the mobile numbers provided by the consumer on the form.
- (vi) DEALER IS SOLELY RESPONSIBLE FOR OBTAINING REQUIRED CONSENTS AND AUTHORIZATIONS FROM CONSUMERS TO USE INFORMATION SUBMITTED BY CONSUMERS DURING TEXT SESSIONS, INCLUDING THE CONSUMER'S MOBILE DEVICE NUMBER OR PERSONALLY IDENTIFIABLE INFORMATION, OUTSIDE THE TEXTSHIELD PROGRAM OR FOR COMMUNICATIONS NOT CONSENTED TO OR AUTHORIZED BY THE CONSUMER, WHETHER OR NOT USING THE TEXTSHIELD PROGRAM FOR SUCH COMMUNICATIONS,. A CONSUMER'S CONTACT NUMBERS OR INFORMATION AND ANY TEXT CONTENT, INCLUDING PERSONALLY IDENTIFIABLE INFORMATION, SUBMITTED DURING A TEXT SESSION BECOMES SUBJECT TO THE SECURITY, TERMS OF USE AND PRIVACY POLICIES OF DEALER, AND DEALER IS SOLELY RESPONSIBLE FOR ADVISING CONSUMERS OF DEALER'S SECURITY, TERMS OF USE AND PRIVACY POLICY BEFORE ANY SUCH NON-TEXTSHIELD PROGRAM USE OR ANY SUCH COMMUNICATIONS NOT CONSENTED TO OR AUTHORIZED BY THE CONSUMER.
- (d) Acceptable Use Policy. As a condition of Dealer's use of the TextShield Program, Dealer represents and warrants that Dealer will not use the TextShield Program for any purpose that is illegal or abusive, that interferes with the business or activities of any other party or that is prohibited by these Terms and Conditions. In using the TextShield Program, the Dealer agrees to be solely responsible and liable for the Dealer's acts or omissions arising from or related to the Dealer's use of the TextShield Program. The following list gives examples of prohibited uses and restrictions, which list is provided by way of example and should not be considered exhaustive:
  - Use the TextShield Program or Text Content for any unlawful purpose or in violation of any applicable federal, state, local or international law, rule, regulation or order, including laws regarding the transmission of data or software.
  - Using the TextShield Program in any manner that violates any applicable industry standards, third party policies or requirements, including without limitation, all of the applicable guidelines published by the CTIA-The Wireless Association, the Mobile Marketing Association or any other accepted industry associations, carrier guidelines or other industry standards.
  - Violating or infringing the rights of any third party, including any right of publicity, right of privacy or any other
    proprietary right of another, and Text Content shall not contain materials embodying the names, likenesses, voices, or other
    indicia identifying any person including, without limitation, celebrities and/or other public or private figures (or using lookalikes of the same), living or dead.
  - Submitting any Text Content that infringes the copyrights, trademarks, or other intellectual property rights of third parties.
  - Impersonating any other person or entity, or misrepresenting affiliation with any other person or entity.
  - Creating a false identity or forged email address or header, or phone number, or otherwise attempting to mislead others as to the identity of the sender or the origin of a message or phone call.
  - Using the TextShield Program to engage in fraudulent activity with respect to third parties.
  - Submitting Text Content that is pornographic, obscene, indecent, profane, threatening, harassing, hateful, discriminatory, malicious, intimidating, abusive, libelous, defamatory, tortuous, fraudulent, stalking, or otherwise objectionable in any way, and does not encourage conduct that would constitute illegal activity or give rise to civil or criminal liability.
  - Submitting Text Content that promotes (i) any activities that may appear unsafe or dangerous; or (ii) alcohol, illegal drugs, tobacco, firearms/weapons (or the use of the foregoing).

- Submitting any advertisements, solicitations, chain letters, pyramid schemes, investment opportunities or schemes or other unsolicited commercial or marketing communications, including, without limitation, any activities that violate anti-spam laws and regulations including, but not limited to, the CAN SPAM Act of 2003, the Telephone Consumer Protection Act, and the Do-Not-Call Implementation Act.
- Interfering with or disrupting the TextShield Program, another individuals or entity use and enjoyment of the TextShield Program, or the servers or networks connected to the TextShield Program, or violating any requirements, procedures, policies or regulations of networks connected to the TextShield Program.
- Restricting or inhibiting any other person from using and enjoying the TextShield Program, including by means of disrupting the normal flow of dialogue, causing a screen to õscrollö faster than other users of the TextShield Program are able to type, hacking or defacing any portion of the TextShield Program.
- Introducing any virus, worm, Trojan Horse, Easter Egg, time bomb, spyware, or any other computer code, file, or program that may or is intended to damage or hijack the operation of any hardware, software, or telecommunications equipment, or otherwise acting in a manner that negatively affects other usersøability to engage in real time exchanges
- Use any robot, spider, site search/retrieval application, or other manual or automatic device or process to retrieve, index, õdata mine,ö or in any way reproduce or circumvent the navigational structure or presentation of the TextShield Program or any Text Content or otherwise use the TextShield Program to harvest or otherwise collecting information about others, including email addresses or phone numbers.
- Attempting to bypass or break any security mechanism of the TextShield Program or using the TextShield Program in any other manner that poses a security or TextShield Program risk to Company or any of its users.
- Testing or reverse-engineering the TextShield Program in order to find limitations, vulnerabilities or evade filtering capabilities.
- Launching or facilitating, whether intentionally or unintentionally, a denial of TextShield Program attack on the TextShield Program or any other conduct that adversely impacts the availability, reliability or stability of the TextShield Program.
- Taking any action to encourage or promote any activity prohibited under these Terms.

Company may reject any Text Content that Company determines does not to comply with of the criteria set forth above. Also, Autobytel reserves the right not to accept and the right to remove any Text Content for any reason, or no reason at all, in its sole discretion, including but not limited to a determination by Company that the Text Content does not comply with these Terms or is not otherwise appropriate for submission through the TextShield Program. Company will not advise Dealer as to the reason why Text Content has not been accepted or why it has been removed. Company may elect to post Text Content that Company believes does not violate the intent or purpose of these Terms and Conditions or otherwise make use of Text Content s as provided under these Terms and Conditions. Company reserves the right in its sole discretion, but undertakes no duty or obligation, to monitor, review, edit, move or delete any Text Content. Company reserves the right at any time and from time to time to discontinue, temporarily or permanently, the acceptance of Text Content or the ability to submit Text Content with or without notice in its sole discretion. Dealer agrees that Company shall not be liable to you or to any third party for any suspension or discontinuance of acceptance or submission of Text Content. Company may suspend Dealer use of the TextShield Program immediately upon thirty (30) daysøprior written notice for cause if: (i) Dealer violates any provision of these Acceptable Use Policy; or (ii) there is an unusual spike or increase in Dealer use of the TextShield Program where there is reason to believe such traffic or use is fraudulent or negatively impacting the operating capability of the TextShield Program, and in either case under clause (i) or (ii), Dealer has not remedied the issue giving rise to a suspension within such thirty-day notice period.

- (e) Restrictions on Use. Dealer will not transfer, resell, lease, license or otherwise make available the TextShield Program or any TextShield Content to third parties. Dealer will not attempt to use the TextShield Text-to-Landline Enabled Feature to access or allow access to Emergency Service (i.e., services that allow a user to connect with emergency services personnel or public safety answering points such as 911 or E911 services). Dealer will use the TextShield Program in accordance with all applicable laws, regulations (including all data protection statutes, regulations, orders or similar laws) and third party rights, as well as these terms. Dealer will not reverse engineer, decompile, disassemble or otherwise create, attempt to create or derive, or authorize or assist any third party to create or derive the source code for the TextShield Program.
- (f) <u>TextShield Text-to-Landline Enabled Feature</u>. If Dealer has elected to enable the TextShield Text-to-Landline Enabled Feature of the TextShield by Autobytel program, Dealer acknowledges that the products and services for the Text to Landline feature are owned, operated and provided by a third party vendor not affiliated with Company (õText-to-Landline Vendorö). Company is solely a reseller of the TextShield Text-to-Landline Enabled Feature, and Company shall not be responsible for or have any liability to Dealer for the Text-to-Landline Vendor products and services or Dealerøs use of the Text-to-Landline Vendor products and services. All Text Content submitted through use of the TextShield Text-to-Landline Enabled Feature is made available to Text-to-Landline Vendor as a necessary function of the TextShield Text-to-Landline Enabled Feature. By electing to enable the TextShield Text to Landline Enabled Feature, Dealer agrees that, in addition to the foregoing provisions of this Section 2.12 with respect to use of the TextShield Program, Dealer is bound by and shall comply with the following additional terms and

conditions related to the use of the TextShield Text-to-Landline Enabled Feature for the benefit of the Text-to-Landline Vendor and Company.

#### **TextShield Text-to-Landline Enabled Feature Terms and Conditions**

#### 1. Definitions.

õCompany Applicationö means a software application that interfaces with the Text-to-Landline Vendor systems and includes any services (web-based or other services) made available to Dealer by Company through that application.

õEmergency Servicesö means services that allow a user to connect with emergency services personnel or public safety answering points such as 911 or E911 services.

õTextShield Text-to-Landline Enabled Feature Contentö means all Text Content used, accessed or stored by Text-to-Landline Vendor in connection with the provision of the TextShield Text-to-Landline Enabled Feature, including call records, audio recordings, recording transcriptions, SMS records, and SMS message content, and that may contain personally identifiable information of consumers.

õ**Text-to-Landline Vendor Acceptable Use Policy**ö means certain terms and conditions of Text-to-Landline Vendor relating to the use of the TextShield Text-to-Landline Enabled Feature by Dealer, available at <a href="https://www.Text-to-Landline-Vendor.com/legal/aup">https://www.Text-to-Landline-Vendor.com/legal/aup</a>, as such may be updated from time to time.

#### 2. Use of TextShield Text-to-Landline Enabled Feature

- (a) Restrictions. Dealer will not transfer, resell, lease, license or otherwise make available the TextShield Text-to-Landline Enabled Feature or any TextShield Text-to-Landline Enabled Feature Content to third parties. Dealer will not attempt to use the TextShield Text-to-Landline Enabled Feature to access or allow access to Emergency Service. Dealer will use the TextShield Text-to-Landline Enabled Feature in accordance with all applicable laws, regulations (including all data protection statutes, regulations, orders or similar laws) and third party rights, as well as these terms, and Text-to-Landline Vendorøs Acceptable Use Policy, which is hereby incorporated into these terms. Dealer will not reverse engineer, decompile, disassemble or otherwise create, attempt to create or derive, or authorize or assist any third party to create or derive the source code of the Company Application or the TextShield Text-to-Landline Enabled Feature.
- (b) Access To and Storage Of TextShield Text-to-Landline Enabled Feature Content. Dealer acknowledges that TextShield Text-to-Landline Enabled Feature Content submitted in connection with use of the TextShield Text-to-Landline Enabled Feature by the Text-to-Landline Vendor in connection with the provision of the TextShield Text-to-Landline Enabled Feature. Storage of TextShield Text-to-Landline Enabled Feature Content is not guaranteed, and Text-to-Landline Vendor shall not have any liability for any damage, liabilities, losses or any other consequences that Dealer may incur with respect to the loss or destruction of TextShield Text-to-Landline Enabled Feature Content.
- (c) Text-to-Landline Vendor Acceptable Use Policy. In addition to compliance with Autobyteløs Acceptable Use Policy, Dealer shall also comply with Text-to-Landline Vendorøs Acceptable Use Policy. Text-to-Landline Vendor may suspend Dealerøs use of the TextShield Text-to-Landline Enabled Feature immediately upon thirty (30) daysø prior written notice for cause if: (i) Dealer violates any provision of the Text-to-Landline Vendorøs Acceptable Use Policy; or (ii) there is an unusual spike or increase in Dealerøs use of the TextShield Text-to-Landline Enabled Feature where there is reason to believe such traffic or use is fraudulent or negatively impacting the operating capability of the TextShield Text-to-Landline Enabled Feature, and in either case under clause (i) or (ii), Dealer has not remedied the issue giving rise to a suspension within such thirty-day notice period.
- 3. Ownership. Company or Text-to-Landline Vendor exclusively owns and reserves all right, title and interest in and to the various components of and technology associated with the TextShield Text-to-Landline Enabled Feature. Dealer acquires no ownership on other right, title or interest in or to the TextShield Text-to-Landline Enabled Feature or any of its components or technology, any TextShield Text-to-Landline Enabled Feature Content or any Company or Text-to-Landline Vendor Confidential Information.

## 4. Confidentiality.

(a) **Definition**. õConfidential Informationö means any information or data, regardless of whether it is in tangible form, disclosed by either party that is marked or otherwise designated as confidential or proprietary or that should

otherwise be reasonably understood to be confidential given the nature of the information and the circumstances surrounding disclosure. ÕConfidential Informationö does not include any information which: (i) is publicly available through no fault of receiving party; (ii) was properly known to receiving party, without restriction, prior to disclosure by the disclosing party; (iii) was properly disclosed to receiving party, without restriction, by another person without violation of disclosing partyøs rights; or (iv) is independently developed by the receiving party without use of or reference to the disclosing partyøs Confidential Information.

- (b) Use and Disclosure. Each party agrees that it will use the Confidential Information of the other party solely in accordance with the provisions of this Agreement and it will not disclose such information to any third party without the other party prior written consent, except as otherwise permitted hereunder. Each party agrees to exercise due care in protecting the Confidential Information from unauthorized use and disclosure. Each party may disclose the Confidential Information of the other party, in whole or in part to its employees, representatives, actual or potential investors and subcontractors who have a need to know and are legally bound to keep such information confidential consistent with the terms of this Section. Text-to-Landline Vendor has implemented and will maintain in place appropriate and reasonable safeguards to protect TextShield Text-to-Landline Enabled Feature Content from authorized use or disclosure. Either party may disclose the Confidential Information of the other party as required by law, rule, regulation or order, upon prior written notice to the other party (where allowed by law); provided that such party will use its reasonable efforts to minimize such disclosure to the extent permitted by applicable law.
- (c) *Injunctive Relief.* The parties expressly acknowledge and agree that no adequate remedy exists at law for an actual or threatened breach of this Section 4 and that, in the event of an actual or threatened breach of the provisions of this Section 4, the non-breaching party will be entitled to seek immediate injunctive and other equitable relief, without waiving any other rights or remedies available to it. Each party will promptly notify the other in writing if it becomes aware of any violations of the confidentiality obligations set forth in this Section 4.

## 5. Disclaimer of Warranties

WITHOUT LIMITING TEXT-TO-LANDLINE VENDOR'S EXPRESS OBLIGATIONS HEREUNDER, TEXT-TO-LANDLINE VENDOR HEREBY DISCLAIMS ANY AND ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO WARRANTIES OF MERCHANTABILITY, TITLE, NON-INFRINGEMENT, AND FITNESS FOR A PARTICULAR PURPOSE AND WARRANTIES RELATED TO THIRD-PARTY EQUIPMENT, MATERIAL, SERVICES OR SOFTWARE. TEXT-TO-LANDLINE VENDOR'S SERVICES AND PROPERTIES ARE PROVIDED ÕAS ISÖ TO THE FULLEST EXTENT PERMITTED BY LAW. TO THE EXTENT SUCH DISCLAIMER CONFLICTS WITH APPLICABLE LAW, THE SCOPE AND DURATION OF ANY APPLICABLE WARRANTY WILL BE THE MINIMUM PERMITTED UNDER SUCH LAW.

**6. Indemnification**. Dealer will defend, indemnify and hold Text-to-Landline Vendor harmless against any claim, demand, suit, or proceeding (õ**Claim**ö) made or brought against Text-to-Landline Vendor by a third party alleging violations of laws, rules, regulation or orders by Dealer. Dealer will pay all costs, reasonable legal fees and any settlement amounts agreed to be paid by Dealer or damages awarded against Text-to-Landline Vendor in connection with any such Claim.

## 7. Exclusion of Damages; Limitation Of Liability

UNDER NO CIRCUMSTANCES AND UNDER NO LEGAL THEORY, WHETHER IN TORT, CONTRACT, OR OTHERWISE, WILL EITHER PARTY BE LIABLE TO THE OTHER FOR ANY INDIRECT, SPECIAL, INCIDENTAL, CONSEQUENTIAL OR PUNITIVE DAMAGES OF ANY CHARACTER, INCLUDING, WITHOUT LIMITATION, DAMAGES FOR LOSS OF GOODWILL, LOST PROFITS, LOST SALES OR BUSINESS, WORK STOPPAGE, COMPUTER FAILURE OR MALFUNCTION, LOST DATA, OR FOR ANY AND ALL OTHER DAMAGES OR LOSSES, EVEN IF SUCH PARTY HAS BEEN ADVISED, KNEW OR SHOULD HAVE KNOWN OF THE POSSIBILITY OF SUCH DAMAGES. EXCEPT AS DESCRIBED IN THIS PARAGRAPH, UNDER NO CIRCUMSTANCES AND UNDER NO LEGAL THEORY, WHETHER IN TORT, CONTRACT, OR OTHERWISE, WILL EITHER PARTY BE LIABLE TO THE OTHER PARTY FOR ANY DIRECT DAMAGES, COSTS, OR LIABILITIES IN EXCESS OF THE AMOUNTS PAID BY RESELLER DURING THE TWELVE MONTHS PRECEDING THE INCIDENT OR CLAIM.

THE PROVISIONS OF THIS SECTION 7 ALLOCATE THE RISKS UNDER THIS AGREEMENT BETWEEN THE PARTIES, AND THE PARTIES HAVE RELIED ON THE LIMITATIONS SET FORTH HEREIN IN DETERMINING WHETHER TO ENTER INTO THIS AGREEMENT.

TEXTSHIELD TEXT-TO-LANDLINE ENABLED FEATURE IS NOT INTENDED TO SUPPORT OR CARRY EMERGENCY CALLS TO ANY EMERGENCY SERVICE. NEITHER TEXT-TO-LANDLINE VENDOR, COMPANY NOR THEIR RESPECTIVE REPRESENTATIVES WILL BE LIABLE UNDER ANY LEGAL OR EQUITABLE THEORY FOR ANY CLAIM, DAMAGE, OR LOSS (AND DEALER WILL HOLD TEXT-TO-LANDLINE VENDOR AND COMPANY HARMLESS AGAINST ANY AND ALL SUCH CLAIMS) ARISING FROM OR RELATING TO THE INABILITY TO USE THE TEXTSHIELD TEXT-TO-LANDLINE ENABLED FEATURE TO CONTACT EMERGENCY SERVICES.

NOTWITHSTANDING THE FOREGOING PROVISIONS OF THIS SECTION 7, THE FOREGOING EXCLUSIONS DAMAGES AND LIMITATIONS OF LIABILITY SHALL NOT APPLY TO A PARTY'S LIABILITY ARISING FROM VIOLATIONS OF SECTIONS 3 OR 4 (OWNERSHIP AND CONFIDENTIALITY) OR TO DEALER'S INDEMNIFICATION OBLIGATIONS UNDER SECTION 6 (INDEMNIFICATION).

- **2.13** Autobytel Mobile Site. If Dealer has elected to participate in the Autobytel Mobile Site Program and has been approved for participation in such program, Dealer is responsible for providing all content to the Company for use on Dealer mobile site, which content must include high resolution logos and photos, service hours, and used and new car inventory. Dealer is also responsible for the redirect of mobile code to any or all full version websites.
- **2.14** Mobile App by Autobytel. If Dealer has elected to participate in the Mobile App by Autobytel Program and has been approved for participation in such program, Dealer is responsible for providing all content to the Company for use on Dealer's mobile site, which content must include high resolution logos and photos, service hours, and used car inventory. Dealer is responsible for ensuring all necessary paperwork is sent to App stores if required. Dealer is responsible for all set up required to complete launch of Dealer apps in ITunes as well as the Android Marketplace. Dealer is responsible for any fees associated with any and all application stores or market places.

#### 2.15 SaleMove.

- (a) If Dealer has elected to participate in the SaleMove Program, has been approved for participation in such program, and if Dealer is managing the chat, calls and/or live video, Dealer is responsible for logging into the secure portal provided by the Company and for informing the Company of any changes in personnel for the removal and addition of new secure login credentials, if necessary. Dealer agrees not to engage in any chat, calls and/or live video with the Consumer until the Consumer has provided all prior consents required by applicable laws, rules, regulations and orders. Dealer agrees to stop engaging in any chat, calls and/or live video immediately if a Consumer revokes the Consumer of to engage in any chat, calls and/or live video with the Consumer until the Consumer has provided all prior consents required by applicable laws, rules, regulations and orders. Company agrees to stop engaging in any chat, calls and/or live video or messaging on behalf of Dealer immediately if a Consumer revokes the Consumer of Sconsumer of Sconsumer revokes the Consumer of Sconsent to communicate via chat, calls and/or live video.
- (b) The SaleMove products and services are, owned, operated and provided by SaleMove, Inc., a Delaware corporation (õ**SaleMove**ö). Company is solely a reseller of the SaleMove Products and Services, and Company shall not be responsible for or have any liability to Dealer for the SaleMove Products and Services or Dealer use of the SaleMove Products and Services. By electing to participate in the SaleMove Program, Dealer agrees to be bound by and comply with the following SaleMove terms and conditions for the benefit of SaleMove and Company.

## **SaleMove Terms and Conditions**

These SaleMove Terms and Conditions govern your use of Salemove applications, services, website and related Salemove software and services (collectively the õSaleMove Products and Servicesö). Additional terms or product requirements may apply to certain SaleMove Products and Services or certain users of SaleMove Products and Services, in which case those additional terms become part of your agreement with SaleMove if you use those SaleMove Products and Services.

#### 1. Using SaleMove Products and Services

1.1. Subject to Dealer remaining in full compliance with these SaleMove Terms and Conditions, SaleMove hereby grants to Dealer a limited, worldwide, royalty-free, non-exclusive, non-transferable, non-sublicensable license solely to access and use the SaleMove Products and Services. This license is for the sole purpose of enabling Dealer to use of the Services as provided by Salemove, in the manner permitted by the SaleMove Terms and Conditions. You may not copy, modify, distribute, sell,

or lease any part of the SaleMove Products and Services or included software, nor may Dealer reverse engineer or attempt to extract the source code of that software without SaleMove@s written permission.

- 1.2. Dealer will not misuse the SaleMove Products and Services. For example, Dealer shall not interfere with the SaleMove Products and Services or try to access them using a method other than the interface and the instructions that is provided to the Dealer. Dealer may use the SaleMove Products and Services only as permitted by applicable law, rules, regulations and orders, including applicable export or re-export control laws, rules, regulations and orders. Dealer use of the Salemove Products and Services may suspended or terminated if Dealer does not comply with these SaleMove Terms and Conditions or SaleMove policies, or if SaleMove is investigating suspected misconduct by Dealer.
- 1.3 Using the SaleMove Products and Services does not give Dealer ownership of any intellectual property rights in the SaleMove Products and Services or the content Dealer accesses. Dealer may not use content from the SaleMove Products and Services unless you obtain permission from the owner of the data or are otherwise permitted by applicable law, rule, regulation or order. These SaleMove Terms and Conditions do not grant Dealer the right to use any branding or logos used in the SaleMove Products and Services. Dealer shall not remove, obscure, or alter any legal notices displayed in or along with the SaleMove Products and Services.
- 2. SaleMove Privacy Policy. Salemove collects information about Dealer through Dealer use of the SaleMove Products and Services. By using the SaleMove Products and Services, Dealer agrees that Salemove may retain, use, and publish information collected through Dealer use of the SaleMove Products and Services in accordance with the Salemove Privacy Policy, located at <a href="http://blog.salemove.com/privacy-policy/">http://blog.salemove.com/privacy-policy/</a>.
- 3. SaleMove Third Party Software. SaleMove makes no warranty of any kind to Dealer or any third party with respect to any third party software used by Dealer in conjunction with Dealer's use of the SaleMove Products and Services. Dealer is solely and exclusively responsible for all licenses and costs for all third party software that Dealer uses. All integration and use of and problems caused by or resulting from Dealer's use of any third party software in conjunction with Dealer's use of the SaleMove Products and Services is Dealer's sole and exclusive responsibility, and Salemove shall have no responsibility or liability with respect thereto.

## 4. SaleMove Disclaimer of Warranties.

- 4.1 Other than as expressly set forth in these SaleMove Terms and Conditions, the SaleMove Products and Services are provided õAS ISö and õWITH ALL FAULTSÖ and without warranty of any kind. Dealer agrees that Dealer use of the SaleMove Products and Services is at Dealer risk.
- 4.2 SALEMOVE MAKES NO WARRANTIES OF ANY KIND TO DEALER OR ANY THIRD PARTY WITH RESPECT TO THE SALEMOVE PRODUCTS AND SERVICES, INCLUDING, WITHOUT LIMITATION, ANY IMPLIED WARRANTY OF MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, OPERABILITY OR NON-INFRINGEMENT, AND ALL SUCH WARRANTIES ARE HEREBY EXCLUDED BY SALEMOVE AND WAIVED BY DEALER. FOR EXAMPLE, SALEMOVE DOES NOT MAKE ANY COMMITMENTS ABOUT THE CONTENT WITHIN THE SALEMOVE PRODUCTS AND SERVICES, THE OPERATION OF THE SALEMOVE PRODUCTS AND SERVICES, OR THE RESULTS OBTAINED FROM USE OF THE SALEMOVE PRODUCTS AND SERVICES.
- 5. SaleMove Limitation of Liability. IN NO EVENT SHALL SALEMOVE, ITS AGENTS OR EMPLOYEES, HAVE ANY LIABILITY TO DEALER OR ANY THIRD PARTY FOR THE COST OF SUBSTITUTE GOODS, OR ANY INCIDENTAL, INDIRECT, PUNITIVE, SPECIAL, EXEMPLARY OR CONSEQUENTIAL DAMAGES (INCLUDING LOST PROFITS, LOSS OF DATA, LOSS OF USE, LOSS OF BUSINESS OPPORTUNITY OR CLAIMS OF THIRD PARTIES) RELATING TO THE SALEMOVE PRODUCTS AND SERVICES, HOWEVER CAUSED, WHETHER BY NEGLIGENCE OR OTHERWISE, REGARDLESS OF THE FORM OF ACTION AND REGARDLESS OF WHETHER SALEMOVE HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 6. SaleMove Indemnification. Dealer and any business or third party subject to these SaleMove Terms and Conditions through your use shall fully indemnify, hold harmless and defend (collectively õindemnifyö and õindemnificationö) Salemove and its directors, officers, employees, agents, distributors, resellers, stockholders and affiliates (collectively, õindemnified partiesö) from and against all claims, demands, actions, suits, damages, liabilities, losses, settlements, judgments, costs and expenses (including but not limited to reasonable attorneyøs fees and costs), whether or not involving a third party claim, which arise out of or relate to (i) any violation of these SaleMove Products and Services or the SaleMove Privacy Policy, (ii) Dealerøs use of the SaleMove Products and Services, including the use of any other application, software or hardware in conjunction with the SaleMove Products and Services, or (iii) the unauthorized use of the SaleMove Products and Services.
- **2.16** Autobytel Send2Phone. If Dealer has elected to participate in the Autobytel Send2Phone Program, and has been approved for participation in such program, Dealer is responsible for (i) providing new and used car inventory to the Company for

use on Dealerøs website; and (ii) inserting code provided by Company on Dealerøs website in order for the Send2Phone window to initiate when a Consumer clicks on the Send2Phone link.

- **2.17** Autobytel Custom QR Codes. If Dealer has elected to participate in the Autobytel Custom QR Codes Program, and has been approved for participation in such program, Dealer is responsible for providing all content to the Company, which content must include high resolution logos and photos as well as Dealer we website address for the code to link to.
- **2.18** Payment Pro. The Payment Pro products and services are, owned, operated and provided by Automobile Consumer Services, Inc. (õACSö). Company is solely a reseller of the ACS products and services, and Company shall not be responsible for or have any liability to Dealer for the ACS products and services or Dealer we use of the ACS products and services. If Dealer has elected to participate in the Payment Pro Program, and has been approved for participation in such program, Dealer website provider will integrate the ACS software with the Dealer website. By electing to use ACS products and services, Dealer agrees to be bound by and comply with the following ACS terms and conditions for the benefit of ACS and Company. Additional fees may apply for credit pulling services.

## **ACS Payment Pro Terms and Conditions**

Dealer agrees to the following terms under which Dealer may access the Payment Pro Service offered by Autobytel and powered by Automobile Consumer Services, Inc. (õACSö). This agreement supplements and shall be considered a part of the Dealer Agreement between Dealer and Autobytel. To the extent that there are inconsistencies between the terms hereof and of the Dealer Agreement, the terms hereof shall apply to the Payment Pro Service, but only to the extent of the inconsistency. The charges for this service are included in the overall package pricing described in the Dealer Agreement.

#### **RECITALS**

- (A) ACS has developed software to provide a service that can conduct a preliminary consumer credit eligibility determination. Dealer web provider integrates that software with dealer Internet websites. Once the software has been integrated, the Dealer Internet website can provide consumers with the option of agreeing to have their eligibility for credit financing of a specific vehicle checked on a preliminary basis by ACS. ACS service is not a full-fledged approval for credit. The service is intended to provide a prediction or indication, similar to pre-qualification, as to whether the consumer might be approved for such credit.
- (B) Dealer, for purposes of this Agreement, is an authorized motor vehicle dealer that has entered into a Dealer Agreement with Autobytel.
- (C) Autobytel is an authorized reseller of the Payment Pro Service.

#### **AGREEMENT**

#### 1. Definitions.

As used in this Agreement, and in addition to any terms defined elsewhere in this Agreement, the following words have the following meanings, whether used in the singular or plural:

- 1.1. <u>öPayment Pro Service</u> means the service made available by Autobytel to Dealer whereby ACS, with the consumer consent, determines on a preliminary basis whether the consumer may be eligible for vehicle financing.
- 1.2. õ<u>Limited Consumer Information</u>ö means the name and contact information provided by a consumer to ACS reflecting the consumers interest in and consent to participating in ACSs Payment Pro Service. ACS provides the consumers Limited Consumer Information to Dealer following receipt of the consumers consent and participation in the Payment Pro Service. .
- 1.3. õ<u>Party</u>ö means Dealer, ACS or Autobytel.

1.4. <u>oState(s)</u> means all fifty states, the District of Columbia, Puerto Rico, and all other territories and possessions of the United States.

## 2. The Payment Pro Service.

- 2.1. <u>Dealer Website</u>. Dealerøs Website will serve as the initial point of contact with any consumer who will participate in the Payment Pro Service. In the event a consumer elects to utilize the Payment Pro Service, consumer will be directed to the ACS website and consumer will be asked to provide the Limited Consumer Information through the ACS application program interface (the õAPIö).
- 2.2. <u>ACS API</u>. Once ACS receives Limited Consumer Information, ACS will apply the Payment Pro Service to that information. This service involves obtaining and using consumer report information provided by a consumer reporting agency. ACS will rely on its own independent subscriber agreement with a nationwide consumer reporting agency and its own permissible purpose to obtain and use consumer report information under the federal Fair Credit Reporting Act.
- 2.3. Consumer Creditworthiness. ACS& Payment Pro Service involves applying to a consumer& file Dealer& creditworthiness criteria (or Dealer-utilized lender or OEM promotional lending rates and terms) that has been provided to ACS in accordance with ACS& procedures (õCriteriaö). When a consumer satisfies the Criteria, the Payment Pro Service will generate a response indicating the consumer& possible eligibility and provide that information to Dealer. When a consumer does not satisfy the Criteria or if ACS is otherwise unable to apply the Payment Pro service to consumer& information (such as due to erroneous information) the consumer will receive a message indicating that the Payment Pro Service is unable to provide an estimated vehicle payment at that time.. In such case ACS will notify Dealer as to the failed prequalification attempt and provide the Limited Consumer Information from consumer to Dealer.. The Payment Pro Service shall prompt the consumer to contact the Dealer for financing options.

#### 3. Consumer Information.

- 3.1. Consumer Consent. A consumer consents to participation in the ACS Payment Pro Service by communicating such consent to ACS. Consumers who provide such consent submit Limited Consumer Information to ACS and consent to having that information conveyed to Dealer. ACS will be exclusively responsible for securing valid consent from the consumer for that consumer participation in ACS Payment Pro Service. The Parties specifically agree that the consumer consent obtained by ACS shall comply with applicable federal laws and regulations addressing valid consumer consent. ACS shall bear sole responsibility for complying with federal laws and regulations governing consumer consent. Dealer shall make no representations or statements inconsistent with the Payment Pro service and agrees to comply with all credit and consumer financing laws. These laws and regulations include but are not limited to the Fair Credit Reporting Act. ACS will obtain and use consumer report information regarding Consumers provided by Dealer in the course of applying the Payment Pro Service.
- 3.2. <u>Privacy Policy</u>. Dealer represents that it has and will maintain comprehensive policies for maintaining the privacy of any consumer information, including but not limited to Limited Consumer Information.
- 3.3. <u>Information Security Policy</u>. Dealer represents that it has developed, implemented, and will maintain effective information security policies and procedures that include administrative, technical, and physical safeguards designed to: (1) ensure the security and confidentiality of information received within the operation of ACS® Payment Pro Service; (2) protect against anticipated threats or hazards to the security or integrity of such information; and (3) protect against unauthorized access or use of such information. Each Party® policy will also address reasonable disposal of consumer information, including but not limited to Limited Consumer Information. All personnel handling such information have been trained in the implementation of each Party® information security policies and procedures. Each party regularly audits and reviews its information security policies and procedures to ensure their continued effectiveness and determines whether adjustments are necessary in light of circumstances, including but not limited to changes in technology, customer information systems or threats or hazards to stored information.

## 4. Miscellaneous.

4.1. Ownership of Intellectual Property. ACS owns, and will continue to own, all goods, services, software, and systems, constituting the Payment Pro Service and all intellectual and other property rights therein. This Agreement merely grants to Dealer a limited, revocable provisional license to interface with the Payment Pro Service throughout the States, and to Dealer use and display of ACS and the Payment Pro marks for the purposes of its performance hereunder.

- 4.2. <u>Dealer Responsibility for Software/Data Back Up and Hardware Integrity</u>. Dealer acknowledges that it is solely responsible for all data security and back up in the event of software or hardware malfunction. Under no circumstances shall Autobytel or ACS be responsible or held liable for the integrity of any software or data contained on the Dealer hardware or for Dealer hardware failures. Dealer will defend, indemnify, and hold harmless Autobytel and ACS for the loss of any data or software under any circumstances whatsoever.
- 4.3. <u>Disclaimer of Warranty; General Release; and Limitation of Liability</u>. Dealer acknowledges and agrees that the Payment Pro Service is provided by ACS, subject to ACS® procedures and that Autobytel has no responsibility or liability for the performance of the Payment Pro Service or the acts or omissions of ACS. THE PAYMENT PRO SERVICE IS PROVIDED õAS ISÖ AND ÕAS AVAILABLEÖ. ACS AND AUTOBYTEL HEREBY DISCLAIM ALL WARRANTIES, EXPRESS OR IMPLIED, INCLUDING BUT NOT LIMITED TO THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE, FAILURE OF PERFORMANCE, OR FREEDOM FROM QUIET ENJOYMENT, VIRUS, OR INFRINGEMENT, AND DEALER HEREBY RELEASES AUTOBYTEL AND ACS FROM ANY AND ALL RESPONSIBILITY AND/OR LIABILITY WHICH MAY OTHERWISE BE ASSOCIATED THEREWITH. IN NO EVENT SHALL AUTOBYTEL OR ACS BE LIABLE FOR SPECIAL OR CONSEQUENTIAL DAMAGES ARISING OUT OF OR IN CONNECTION WITH ANY OF THE SERVICES TO BE PROVIDED BY ACS, OR ANY DAMAGES WHATSOEVER RESULTING FROM THE LOSS OF USE, DATA, OR PROFITS, ARISING OUT OF OR IN CONNECTION WITH ANY OF THE SERVICES PROVIDED BY ACS, WHETHER IN CONTRACT OR TORT, INCLUDING NEGLIGENCE, EVEN IF AUTOBYTEL OR ACS HAVE BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 4.4. <u>Termination</u>. ACS and Autobytel reserve the right to terminate the Payment Pro Service at any time and for any reason. In the event of termination as provided herein, dealer will not be required to pay for the Payment Pro Service following the date of termination.
- 4.5 Any party may terminate the Payment Pro Service without cause by giving the other parties thirty (30) days prior notice; provided, however, that Dealer shall not be entitled to terminate the Dealer's participation in the Payment Pro Service prior to the ninetieth (90<sup>th</sup>) day following the date the Payment Pro software is first installed on the Dealer's website.

#### 2.19 Mobile Custom Development Work.

- (a) For Dealers contracting with Company for custom development work for Dealer designated mobile marketing resources operated by Company (õCustom Mobile Development Workö), agreed upon specifications, pricing or development schedules are estimates and are dependent upon Dealer full cooperation and timely performance of project responsibilities assigned to Dealer and provision of all materials and information required by Company from Dealer to complete the Custom Mobile Development Work in accordance with agreed upon specifications, pricing and development schedule. During development there is a certain amount of feedback and interaction from and with Dealer required in order to progress to subsequent phases and completion. Dealer understands that Company performance of the Custom Mobile Development Work is dependent on Dealer timely and effective performance of the applicable Dealer project responsibilities and timely decisions and approvals by Dealer.
- (b) All Custom Mobile Development Work submitted to Dealer for approval shall be deemed accepted if Dealer has not provided to Company written notice identifying specifically any basis for not accepting the Custom Mobile Development Work, which notice shall be provided within five (5) days after delivery by Company. Any work that has not been identified to Company as not accepted within such five-day review period will be deemed to have been approved and accepted by Dealer. Once accepted and approved, or deemed accepted and approved, work cannot subsequently be rejected.
- (c) Material changes to the scope of any Custom Mobile Development Work shall be made only in writing executed or acknowledged by Dealer and Company.
- (d) Company shall exclusively and solely retain all rights, title and interests in and to any Custom Mobile Development Work and all deliverables under any such work, including all copyright, patent, trade secrets and other intellectual property rights. Upon final payment for such work and deliverables, Dealer shall have a limited, non-transferable, non-exclusive, non-sublicensable right and license to use the Custom Development Work and deliverables on Dealer's designated mobile marketing resources operated by Company as long as Company continues to operate such resources for Dealer. The foregoing license granted to Dealer is subject to payment by Dealer of the fees associated with the Custom Mobile Development Work. In the

event of non-payment or other breach by Dealer, Company shall have the right to suspend its performance until payment is received or Dealer so breach has been remedied in accordance with this Dealer Agreement.

#### 2.20 Autobytel Direct

- (a) Company provides access to Autobytel Direct that includes driving high intent, low funnel Consumers to Dealerøs website pages and enables Dealer to target Consumers by make, model and geography. Autobytel Direct is available through one or more websites owned, operated or hosted by Company or its affiliated entities (each, an <code>õAutobytel Direct Website</code>), each of which pertain to one or more specific type of product or service for which Dealer may elect to advertise, including but not limited to consumer-focused new and used automotive content. http://admin.awadserver.com is the forum where Dealer manages listings for display on any Autobytel Direct Website or other authorized website in the Autobytel Direct publisher network. Dealer may opt-out of displaying advertisements on the Autobytel Direct publisher network at any time. Company does not guarantee that Dealerøs listings will be placed or included on any Autobytel Direct Websites or on websites in the Autobytel Direct publisher network and Dealer understands that Company reserves the right to not place Dealerøs listings, and/or discontinue placing Dealerøs listings at any time. Dealer may manage Dealerøs listings through the Autobytel Direct account management portal at http://admin.awadserver.com and Company is not responsible for any misspellings, inaccurate URLøs or ineffective ad copy. Dealerøs listings shall appear exactly as Dealer has entered them into the control panel features available through the Autobytel Direct portal. Company has the right to exclude Dealerøs listings from display if Company deems in its sole discretion that they contain offensive, defamatory or irrelevant text in the titles or site descriptions.
- (b) Dealer is authorized to access the Companys account management system including the bidding interface solely to manage Dealer advertising account(s) and conduct searches for Dealers own personal use. Dealer agrees that they will not use the Companys Account Management System or any other authorized website in the Companys publisher network or any content therein for any other purpose and that Dealer will not copy or distribute any of the information and data provided by Company. Dealers right to access their account through Company is personal and non-assignable. Dealer agrees not to use any automated means, including, without limitation, agents, robots, scripts, or spiders, to access Dealer account or to monitor or copy the Company Sites or the content contained therein except those automated means expressly made available by Company.
- (c) Dealer may submit material for listings either by email, fax, U.S. Mail or at the Online Sign-Up form located on the Company account management system. Dealer represents and warrants that all information, in the listing itself or through the website to which the listing links, (a) does not violate any law or regulation; (b) does not infringe any copyright, patent, trademark, or trade secret of any third party; (c) is not false or misleading; and/or (d) is neither defamatory, libelous, slanderous or threatening.
- (d) Dealer hereby acknowledges that Company is not responsible for the maintenance of Dealer website(s). Dealer must update Dealer listings if any information is not a current and accurate description of information available on Dealer website(s). Dealer further acknowledges that Dealer websites do not contain any Company owned or licensed content.
- (e) Dealer listings may be subject to Companys current policies and rates relating to minimum bids or bid increments. These policies and rates will be set forth on the Companys account management system and as described on the Autobytel Dealer Agreement Schedule. Dealer understands and acknowledges that (a) the various product and service categories offered through the Company may have separate minimum bids and within certain categories there may be separate minimum bids by geography, make or model (e.g., different minimum bids for new Ford Focus in Florida)); and (b) any such minimum bids may be subject to change with a minimum of 15 days advance notice, as posted on the Company account management system or as otherwise communicated by Company. Traffic will be priced on a CPC (cost-per-click) basis and calculated based off Dealersø bids within the Companys bidding interface or as described on the Autobytel Dealer Agreement Schedule.
- (d) Company employs proprietary technology to protect Company and Dealer from repetitive clicks generated by the same user. Company® proprietary technology is relatively effective in protecting against invalid clicks, such as those generated by search bots, web crawlers or other automated methods; however if, at any time, Dealer suspects Consumer traffic originating from invalid clicks, Dealer should contact its account manager in writing.

## III. Program Fees and Payment Terms

**3.1** Applicable Program Fees and Costs. Dealer agrees to pay the fees, charges, rates and costs in effect for the applicable billing period for the Programs in which Dealer elects to participate. The Company, in its sole discretion, may change the amount, structure, method and/or basis of any Program fees, charges, rates or costs at any time during the Term. Any changes shall be effective upon thirty (30) daysønotice to Dealer and shall not require an affirmative response or any further action by the parties.

- **Payment Terms.** All fees, charges and costs are due and payable by Dealer upon receipt of invoice and are delinquent thirty (30) days after invoicing. At the election of Company, invoicing may be made in the form of an Electronic Transmission. Company invoices will be deemed correct and accepted by Dealer, and Dealer obligation to pay the invoiced amounts shall be absolute and unconditional and not subject to any offset, defense or counterclaim, unless Dealer advises Company by notice of any disputed items within thirty (30) days of Dealer of receipt of an invoice. Late payments shall bear interest at the rate of 1% per month, or the maximum legal rate, whichever is less. In addition to all other remedies available to Company or its affiliated entities, Company reserves the right to immediately suspend all Programs and services under any agreement between Dealer, or any entity affiliated with Dealer, and Company, or any entity affiliated with Company, upon notice to Dealer, if any payment to Company or any Company affiliated entity is past due until such account is brought current.
- 3.3 Taxes and Other Assessments Excluded. All fees, charges and costs are exclusive of federal, state and local excise, sales, use and other taxes or assessments now or hereafter levied or imposed for the provision of the Program services. Except for taxes on Companyos net income, Dealer shall be liable for and pay all other taxes, assessments and levies, regardless of whether included on any invoice.
- **3.4** Operating Costs and Expenses. Other than Program costs invoiced to Dealer, each party is responsible for all of its internal costs, if any, associated with implementation and operation of the Programs.

## IV. Term and Termination

**4.1** <u>Term.</u> The term of the Dealer Agreement shall commence as of the Effective Date and shall continue until terminated in accordance with the Dealer Agreement (õ**Term**ö).

## 4.2 Early Terminations

- (a) Either party may terminate the Dealer Agreement upon written notice in the event that the other party: (i) makes an assignment for the benefit of creditors; (ii) commences or has commenced against it any action appointing a receiver over its assets; (iii) commences or has commenced against it any proceeding in bankruptcy, insolvency, or reorganization pursuant to bankruptcy laws or similar laws which, in the case of an involuntary proceeding, is not dismissed within ninety (90) days of its filing; (iv) breaches any material term or provision hereof, and such party fails to cure such breach within thirty (30) days following written notice detailing such breach from the non-breaching party; **provided, however**, that the cure period for the breach of an obligation to pay the fees pursuant to Article III when due shall be three (3) business days following receipt of a notice of such breach.
- **(b)** Either party may terminate the Dealer Agreement without cause by giving the other party thirty (30) days prior notice.
- (c) The Dealer Agreement is subject to change or termination to the extent necessary to comply with federal, state or local laws and regulations. To the extent either party is advised by legal counsel, or either party is advised in writing by a regulatory body with jurisdiction over its activities, that certain aspects of its performance under the Dealer Agreement do not or may not comply with federal, state, or local law or regulations, that party will be entitled, in its sole discretion, to suspend those certain aspects of its performance, including any payment obligations to it, immediately upon notice to the other party and will not be liable for failure to perform or delay in its performance of those certain aspects. Either party may immediately terminate the Dealer Agreement upon written notice to the other party if such party reasonably believes that (i) performance of the Dealer Agreement violates, or is being conducted in a manner that does not comply with, applicable law, regulation, licensing requirement, ordinance or order, and (ii) such violation or non-compliance cannot be remedied or the cost of remediation or compliance is prohibitive.
- (d) Company is authorized by Dealer to obtain credit reports on Dealer from the agencies selected by Company. A favorable credit report (as determined by Company in its sole discretion) is a condition precedent to the effectiveness of the Dealer Agreement and for its ongoing continuation and Dealer's participation in the Programs, and an unfavorable credit report at any time during the Term shall, notwithstanding anything to the contrary herein, entitle Company to terminate the Dealer Agreement immediately upon notice to Dealer. Unless Dealer has been approved for credit by Company, or if Dealer's credit approval is rescinded by Company, the Company may require Dealer to pay for all Program services in advance.
- **(e)** Dealers requesting termination of the Dealer Agreement must send such notifications in accordance with the notice provisions of these Standard Terms and Conditions and should not include any notifications or other correspondence with payment remittances.

- 4.3 Effect on Rights. Expiration or termination of the Dealer Agreement by either party shall not act as a waiver of any breaches of this Dealer Agreement and shall not act as a release of either party from any liability for breaches of the Dealer Agreement. Any payments due one party to the other that have accrued before expiration or termination of this Dealer Agreement for any reason shall be due and payable within thirty (30) days after the date of expiration or termination. Upon any expiration or termination of the Dealer Agreement, Dealer shall immediately discontinue all use of the Programs and Program Systems, any Company Intellectual Property Rights, and return all Program materials to Company.
- 4.4 <u>Survival</u>. Termination or expiration of the Dealer Agreement for any reason shall not release any party from any liabilities or obligations set forth in the Dealer Agreement which (i) the parties have expressly agreed shall survive any such termination or expiration, or (ii) remain to be performed or by their nature would be intended to be applicable following any such termination or expiration including, but not limited to, Section 4.3, this Section 4.4, Article V, Article VI, Article VII and Article VIII.

#### V. Intellectual Property and Confidentiality

- Froperty Rights. With limiting the generality of the foregoing, all Intellectual Property Rights associated with the Programs and Program Systems are owned by and proprietary to Company or its third party vendors. Each party specifically acknowledges that this Dealer Agreement does not confer upon such party any interest in or right to use any Intellectual Property Rights of the other party or its third party vendors except as expressly set forth in this Dealer Agreement. If a party wishes to utilize the Intellectual Property Rights of the other party in advertising or promotional materials, it must submit such materials to the other party for approval prior to each use of such advertising and promotional materials. In no event may either party or any affiliated or associated person or entity utilize the other party Intellectual Property Rights in connection with any products or services other than the Programs and services contemplated herein.
- **5.2** Ownership and Use of Compiled Information. The Company shall own all right, title and interest in and to all Consumer Requests and all information included therein. During the Term, the Company grants to Dealer a limited, non-exclusive, revocable, non-transferable license to use the Valid Consumer Requests delivered to, and paid for by, Dealer and information included therein solely in accordance with the terms and conditions of this Dealer Agreement. Dealer obtains no rights under the foregoing license with respect to Invalid Consumer Requests.

## **5.3** Confidential Information.

- (a) The parties acknowledge that during the performance of this Dealer Agreement, either party may be required to disclose to the other party Confidential Information, which such party, as the disclosing party, regards as proprietary or confidential. Each party, as the receiving party of Confidential Information, agrees to keep confidential any Confidential Information in its possession as provided below. Each party, as the receiving party, further understands and agrees that misuse and/or disclosure of such Confidential Information could adversely affect the disclosing partyøs business. Accordingly, each party, as the receiving party, agrees that, subject to the terms hereof, it shall use and reproduce such disclosed Confidential Information only for purposes of this Dealer Agreement and only to the extent necessary for such purpose and shall restrict disclosure of such Confidential Information to its officers, directors, employees, agents, consultants, attorneys, independent contractors, or affiliates (õRepresentativesö) with a need to know and shall not disclose such Confidential Information to any other third party without the prior written approval of the disclosing party. Each receiving party agrees that it will give notice of such covenant of confidentiality to its Representatives and require such Representatives to comply with such covenant. The parties acknowledge that the terms set forth on the Dealer Agreement Schedule are Confidential Information of the Company.
- (b) The foregoing obligations shall not apply to the extent Confidential Information: (i) must be disclosed by the receiving party to comply with any requirement of law or order of a court or administrative body (provided that the receiving party will endeavor to notify the disclosing party of the issuance of such order and cooperate in its efforts to convince the court or administrative body to restrict disclosure) or to enforce the receiving partyøs rights under this Dealer Agreement; (ii) is known to or in the possession of the receiving party prior to the disclosure of such Confidential Information to the receiving party, as evidenced by the receiving partyøs written records; (iii) is known or generally available to the public through no act or omission of the receiving party or its Representatives in breach of this Dealer Agreement; or (iv) is made available free of any legal restriction to the receiving party by a third party not bound by confidentiality to the disclosing party.
- (c) The duties and requirements under this Section 5.3 will continue for Confidential Information that (i) that constitutes trade secrets under applicable law, for as long as such Confidential Information remains trade secret of the disclosing party; (ii) for Confidential Information that is required by applicable law to be kept confidential, for as long as required by

applicable law; and (iii) for all other Confidential Information, during the Term of this Dealer Agreement and for a period of three (3) years thereafter.

## VI. Representations and Warranties

- Representations and Warranties of Company. Company represents and warrants that it is duly licensed, authorized, and certified by all applicable governmental regulatory authorities to operate its business as it is now conducted and no applicable law, regulation, court order, or material agreement to which Company is a party is or will be violated by Companyøs execution, delivery or performance of this Dealer Agreement.
- Representations and Warranties of Dealer. Dealer represents and warrants that it is duly licensed, authorized, and certified by all applicable governmental regulatory authorities to operate its business as it is now conducted and no applicable law, regulation, court order, or material agreement to which Dealer is a party is or will be violated by Dealer execution, delivery or performance of this Dealer Agreement.

## VII. <u>Indemnification</u>; Disclaimer of Warranties; Limitation of Liability

- 7.1 <u>DISCLAIMER OF WARRANTIES.</u> COMPANY PROVIDES THE PROGRAMS AND PROGRAM SYSTEMS ÕAS IS.Ö NEITHER COMPANY NOR ITS THIRD PARTY SUPPLIERS OR VENDORS MAKE ANY REPRESENTATIONS OR WARRANTIES, EXPRESS, ORAL, IMPLIED OR STATUTORY, REGARDING THE PROGRAMS OR PROGRAM SYSTEMS; THE PERFORMANCE, AVAILABILITY, SERVICE LEVEL, UP-TIME OR OPERATION OF THE PROGRAM SYSTEMS; THE SALES CLOSING SUCCESS RATES FOR ANY PROGRAMS; OR THE ACCURACY OR COMPLETENESS OF CONTENT OR DATA INCLUDED IN ANY PROGRAM PRODUCTS OR SERVICES (INCLUDING ANY CONSUMER REQUESTS) AND SPECIFICALLY DISCLAIM ANY IMPLIED WARRANTY, INCLUDING, BUT NOT LIMITED TO, THE QUALITY, COMPLETENESS, PERFORMANCE, NONINFRINGEMENT, MERCHANTIBILITY OR FITNESS FOR A PARTICULAR PURPOSE OF THE PROGRAMS AND THE PROGRAM SYSTEMS OR COURSE OF DEALING, COURSE OF CONDUCT OR COURSE OF PERFORMANCE.
- LIMITATION OF LIABILITY. NEITHER COMPANY NOR ITS THIRD PARTY SUPPLIERS OR 7.2 VENDORS SHALL BE LIABLE TO DEALER FOR INJURY TO ANY PERSON OR PROPERTY WHATSOEVER RESULTING FROM THE USE OF OR INABILITY TO USE THE PROGRAMS OR THE PROGRAM SYSTEMS OR FOR INCIDENTAL, CONSEQUENTIAL, INDIRECT, PUNITIVE, EXEMPLARY, SPECIAL OR OTHER DAMAGES, COSTS OR EXPENSES OF ANY KIND (SUCH AS, BUT NOT LIMITED TO, LOSS OF PROFITS OR REVENUES OR DAMAGE TO OR LOSS OF PERSONAL PROPERTY OR DATA), WHETHER BASED ON BREACH OF CONTRACT, TORT (INCLUDING NEGLIGENCE) OR OTHERWISE, WHETHER OR NOT THE COMPANY OR ANY THIRD PARTY SUPPLIER OR VENDOR HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES, COSTS OR EXPENSES. WITHOUT LIMITING THE GENERALLITY OF THE FOREGOING, NEITHER THE COMPANY NOR ANY OF ITS THIRD PARTY SUPPLIERS OR VENDORS SHALL BE RESPONSIBLE FOR ANY DAMAGES, COSTS OR EXPENSES RELATING TO BUSINESS INTERRUPTION, LOSS OF DATA, DELAYS OR ERRORS IN TRANSMISSION OF DATA, COST OF RECOVERING SOFTWARE OR DATA, COST OF SUBSTITUTE SOFTWARE OR DATA, OR OTHER SIMILAR DAMAGES, COSTS OR EXPENSES. IN THE EVENT THAT EITHER PARTY BREACHES ITS OBLIGATIONS UNDER THIS DEALER AGREEMENT, THE NON-BREACHING PARTY SHALL HAVE THE RIGHT TO EXERCISE ALL RIGHTS AND REMEDIES AVAILABLE TO IT AT LAW OR IN EQUITY; PROVIDED, HOWEVER, THAT THE LIABILITY OF THE BREACHING PARTY, REGARDLESS OF THE FORM IN WHICH ANY LEGAL OR EQUITABLE ACTION MAY BE BROUGHT, SHALL BE LIMITED TO DIRECT, ACTUAL DAMAGES ONLY AND ALL OTHER DAMAGES AND REMEDIES ARE WAIVED, AND IN NO EVENT SHALL SUCH ACTUAL DAMAGES EXCEED THE TOTAL AMOUNT PAID TO COMPANY BY DEALER DURING THE SIX (6) MONTH PERIOD PRIOR TO THE CLAIM. NOTWITHSTANDING THE FOREGOING PROVISIONS OF THIS SECTION 7.2, THE FOREGOING LIMITATIONS ON LIABILITY SHALL NOT APPLY TO (I) BREACHES OF A PARTY'S OBLIGATIONS UNDER ARTICLE V; (II) A PARTY'S INDEMNIFICATION OBLIGATIONS UNDER SECTION 7.3; (III) A BREACH OF A PARTY'S REPRESENTATIONS AND WARRANTIES UNDER ARTICLE VI; OR (IV) DEALER PAYMENT OBLIGATIONS UNDER ARTICLE III (DEALER SHALL REMAIN OBLIGATED FOR THE AGGREGATE AMOUNT OF PAYMENT OBLIGATIONS OWED TO COMPANY PURSUANT TO THE DEALER AGREEMENT).

## 7.3 Indemnification.

- (a) Each party to this Dealer Agreement will defend, indemnify and hold harmless the other party and each of its parent company, affiliate companies, officers, directors, employees, agents, and in the case of Dealer as the indemnifying party, the Companyos Consumer Request suppliers and Program vendors, against and in respect of any loss, debt, liability, damage, obligation, claim, demand, fines, penalties, forfeitures, judgment, or settlement of any nature or kind, known or unknown, liquidated or unliquidated, including without limitation all reasonable costs and expenses incurred (legal, accounting or otherwise) (collectively, one party arising out of, resulting from or based upon any claim, action or proceeding by any third party, including any governmental or regulatory body, alleging facts or circumstances constituting (i) a breach of the obligations, representations or warranties of the indemnifying party set forth in this Dealer Agreement; (ii) any infringement or misappropriation of any third partyos Intellectual Property Rights; or (iii) any violation of any law, rule, regulation or order.
- (b) If a party entitled to indemnification under this Section 7.3 (an õ**Indemnified Party**ö) makes an indemnification request to the other party, the Indemnified Party shall permit the other party (the õ**Indemnifying Party**ö) to control the defense, disposition or settlement of the matter at its own expense, and the Indemnifying Party, at its discretion, may enter into a stipulation of discontinuance and settlement thereof, provided that the Indemnified Party is fully and unconditionally released from such claims. The Indemnifying Party, however, will not have any authority to obligate the Indemnified Party in any way. The Indemnified Party shall be permitted to participate in such defense and represent itself at its own expense and to use counsel of its own choosing. The Indemnified Party shall notify the Indemnifying Party promptly of any claim for which Indemnifying Party is responsible and shall cooperate with the Indemnifying Party in every commercially reasonable way to facilitate defense of any such claim; provided that the Indemnified Partyøs failure to notify Indemnifying Party shall not diminish Indemnifying Partyøs obligations under this Section 7.3 except to the extent that Indemnifying Party is materially prejudiced as a result of such failure. An Indemnified Party shall at all times have the option to participate in any matter or litigation through counsel of its own selection and at its own expense.

## VIII. General Provisions

- 8.1 Entire Agreement. This Dealer Agreement, including the exhibits attached thereto and documents incorporated therein by reference, (i) constitutes the complete and exclusive statement of agreement between the parties; (ii) supersedes all contemporaneous or prior agreements, understandings, representations or warranties, and communications of any kind by and between the parties, whether written or oral, with respect to the subject matter of this Dealer Agreement; and (iii) contains all of the representations, warranties, covenants, and understandings between the parties with respect to the Programs and Program Systems. Each party to this Dealer Agreement acknowledges that no representations, inducements, promises, or agreements, oral or otherwise, have been made by any party, or anyone acting on behalf of any party, which are not contained in this Dealer Agreement.
- **8.2** Amendments and Waivers. Except as otherwise provided in this Dealer Agreement, including without limitation these Standard Terms and Conditions, where changes or amendments may be made or given by notice only, this Dealer Agreement may be amended, modified, superseded, or cancelled, and the terms and conditions hereof may be waived, only by a written instrument executed by the parties hereto or, in the case of a waiver, by the party waiving compliance. No delay or failure on the part of any party in exercising any right, power, or privilege hereunder will operate as a waiver thereof, nor will any waiver on the part of any party of any right hereunder, nor any single or partial exercise of any rights hereunder, preclude any other or further exercise thereof or the exercise of any other right hereunder.
- **8.3** Assignment. Neither party may assign or otherwise transfer or delegate this Dealer Agreement or any of a partyøs rights, duties or obligations under this Dealer Agreement to another person or entity without the prior written consent of the other party. Notwithstanding the foregoing, this Dealer Agreement may be assigned or transferred by Company, in whole or in part, without the consent of Dealer to any person or entity that (i) succeeds Company by operation of law; (ii) controls, is controlled by or is under common control with Company; (iii) acquires all or substantially all of the assets or stock of Company or all or substantially all of the business of Company related to this Dealer Agreement. This Dealer Agreement will be binding on and inure to the benefit of each party hereto and to each partyøs respective permitted successors and assigns.
- 8.4 Notices. Any notice required or permitted under this Dealer Agreement will be considered to be effective in the case of (i) certified mail, when sent postage prepaid and addressed to the party for whom it is intended at its address of record, three (3) days after deposit in the U.S. mail; (ii) Delivery Notice, upon receipt by recipient as indicated on the courier, messenger or overnight delivery service receipt; or (iii) Electronic Transmission, upon receipt of an Electronic Transmission by the party that is the intended recipient of the Electronic Transmission. The record addresses, facsimile numbers of record, and electronic mail addresses of record for the Dealer are set forth on the Dealer Agreement Cover Page. All notices to the Dealer will be directed to the most current address, facsimile number, or email address of record for the Dealer provided by the Dealer in this Dealer Agreement

Schedule or as revised in accordance with the notice procedures set forth in this Section 8.4. All notices to Company shall be directed to the following address, facsimile number or email address (as applicable):

Autobytel Inc. 18872 MacArthur Blvd. Irvine, California 92612-1400 Facsimile: 949-797-0456

Email: dealersupport@autobytel.com

Termination Notifications: <a href="mailto:cancellations@autobytel.com">cancellations@autobytel.com</a>

Attention: Dealer Support

- 8.5 Marketing and Communications. Except as may be required, as determined in good faith by the disclosing party, by applicable law, rules, regulations or orders or the rules of any securities exchange or market, neither party will make any public statement or release concerning this Dealer Agreement or any of the transactions contemplated by this Dealer Agreement, except for such written information as has been approved in advance in writing as to form and content by the other party, which approval will not be unreasonably withheld. Notwithstanding the foregoing, (i) neither party shall have the right to review or approve any filings or other disclosures that the other party determines in good faith are reasonably required to be made in any filings with the Securities and Exchange Commission, with any other governmental agency, or any securities exchange or market; and (ii) Company may refer to the existence of this Dealer Agreement and to Dealer name in sales and marketing communications and materials.
- **8.6** Independent Parties. The relationship of the parties is that of independent contractors. Nothing contained in this Dealer Agreement will be construed as creating a franchise, joint venture, agency, employment, partnership or fiduciary relationship among the parties hereto nor will any party have the right, power, or authority to create any obligation or duty, express or implied, on behalf of any other party.
- 8.7 Force Majeure. Neither party will be liable hereunder by reason of any failure or delay in the performance of its obligations under this Dealer Agreement (except payment obligations) on account of labor or employment disruptions (including strikes or shortages); material shortages, interruptions in third party transportation or communications facilities, acts of God (including flood, storm, explosions, or earthquakes), Internet or telecommunication failures or outages, electricity blackouts or brownouts, war, riots, insurrection, terrorism, military action or criminal conduct (including but not limited to hackers), governmental action, or any other similar cause that is beyond the reasonable control of such party. A party experiencing a delaying event shall work diligently and promptly to mitigate the impact and length of the delay, and such shall be excused from performance, but only for so long as and to the extent that any force majeure prevents, restricts or interferes with that partyøs performance.
- **8.8 Further Assurances**. Each party agrees to execute and deliver any and all further documents, and to perform such other acts, as may be reasonably necessary or expedient to carry out and make effective this Dealer Agreement.
- **8.9** Choice of Law. This Dealer Agreement, its construction and the determination of any rights, duties or remedies of the parties arising out of or relating to this Dealer Agreement will be governed by, enforced under and construed in accordance with the laws of the State of California, regardless of the laws that might otherwise govern under applicable principles of conflicts of laws of such state.
- **8.10** Severability. Each term, covenant, condition, or provision of the Dealer Agreement will be viewed as separate and distinct, and in the event that any such term, covenant, condition or provision will be deemed to be invalid or unenforceable, the arbitrator or court finding such invalidity or unenforceability will modify or reform the Dealer Agreement to give as much effect as possible to the terms and provisions of the Dealer Agreement. Any term or provision which cannot be so modified or reformed will be deleted and the remaining terms and provisions will continue in full force and effect.
- 8.11 <u>Interpretation</u>. Every provision of this Dealer Agreement is the result of full negotiations between the parties, both of whom have either been represented by counsel throughout or otherwise been given an opportunity to seek the aid of counsel. Each party hereto further agrees and acknowledges that it is sophisticated in legal affairs and has reviewed this Dealer Agreement in detail. Accordingly, no provision of this Dealer Agreement shall be construed in favor of or against any of the parties hereto by reason of the extent to which any such party or its counsel participated in the drafting thereof. Captions and headings of sections contained in this Dealer Agreement are for convenience only and shall not control the meaning, effect, or construction of this Dealer Agreement. Time periods used in this Dealer Agreement shall mean calendar periods unless otherwise expressly indicated.

#### 8.12 Dispute Resolution, Forum.

- (a) The parties consent to and agree that any dispute or claim arising hereunder shall be submitted to binding arbitration in Orange County, California, and conducted in accordance with the Judicial Arbitration and Mediation Service (õJAMSö) rules of practice then in effect or such other procedures as the parties may agree in writing, and the parties expressly waive any right they may otherwise have to cause any such action or proceeding to be brought or tried elsewhere. The parties hereunder further agree that (i) any request for arbitration shall be made in writing and must be made within a reasonable time after the claim, dispute or other matter in question has arisen; provided however, that in no event shall the demand for arbitration be made after the date that institution of legal or equitable proceedings based on such claim, dispute, or other matter would be barred by the applicable statue(s) of limitations; (ii) the appointed arbitrator must be a former or retired judge or attorney at law with at least ten (10) years experience in commercial matters; (iii) costs and fees of the arbitrator shall be borne by both parties equally, unless the arbitrator or arbitrators determine otherwise; (iv) depositions may be taken and other discovery may be obtained during such arbitration proceedings to the same extent as authorized in civil judicial proceedings; and (v) the award or decision of the arbitrator, which may include equitable relief, shall be final and judgment may be entered on such award in accordance with applicable law in any court having jurisdiction over the matter.
- (b) TO THE EXTENT PERMITTED BY APPLICABLE LAW, EACH PARTY HEREBY KNOWINGLY, VOLUNTARILY AND INTENTIONALLY WAIVES, TO THE FULLEST EXTENT PERMITTED BY APPLICABLE LAW, THE RIGHT TO TRIAL BY JURY IN ANY LEGAL PROCEEDING ARISING OUT OF OR RELATING TO THIS DEALER AGREEMENT OR THE TRANSACTIONS CONTEMPLATED HEREBY.
- (c) The parties acknowledge and agree that money damages may not be a sufficient remedy for a breach of certain provisions of this Dealer Agreement, including but not limited to Article V, and accordingly, a non-breaching party may be entitled to specific performance and injunctive relief as remedies for such violation. Accordingly, notwithstanding the other provisions of this Section 8.12, the parties agree that a non-breaching party may seek relief in a court of competent jurisdiction for the purposes of seeking equitable relief hereunder, and that such remedies shall not be deemed to be exclusive remedies for a violation of the terms of this Dealer Agreement but shall be in addition to all other remedies available to the non-breaching party at law or in equity.
- (d) In any action, arbitration, or other proceeding by which one party either seeks to enforce its rights under this Dealer Agreement, or seeks a declaration of any rights or obligations under this Dealer Agreement, the prevailing party will be entitled to reasonable attorneys fees, and subject to Section 8.12(a), reasonable costs and expenses incurred to resolve such dispute and to enforce any final judgment.
- (e) No remedy conferred on either party by any of the specific provisions of this Dealer Agreement is intended to be exclusive of any other remedy, and each and every remedy will be cumulative and will be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. The election of one or more remedies by a party will not constitute a waiver of the right to pursue other available remedies.
- 8.13 <u>Counterparts; Execution and Authorized Persons.</u> This Dealer Agreement and any amendments, modifications, cancellation or waivers of the terms and conditions hereof may be executed in counterparts, each of which will be deemed an original hereof and all of which together will constitute one and the same instrument. This Dealer Agreement and any amendments, modifications, cancellation or waivers of the terms and conditions hereof may be executed by facsimile, digital signature, electronic signature, Electronic Transmission or PDF signature by either party and such signature shall be deemed binding for all purposes hereof, without delivery of an original signature being thereafter required. Absent notice from Dealer to Company that identifies specific individuals or positions at the Dealer who are authorized or not authorized to act on behalf of and to bind Dealer, Company may rely upon the execution of the Dealer Agreement or any amendment, modification, cancellation or waiver of the terms and conditions hereof, and upon any notice given hereunder, by any individual that Company reasonably believes to be acting on behalf Dealer.